

Visit St. Pete/Clearwater

VISITOR PROFILE STUDY

Dashboard of Findings – November 2023

Research prepared for Visit St. Pete/Clearwater by:

Overview & Methodology

This online report presents interim findings of a comprehensive visitor profile development study conducted by Future Partners on behalf of Visit St. Pete/Clearwater. The data presented here comes from an in-person intercept survey of St. Pete/Clearwater area visitors at locations throughout the destination. To be considered a visitor respondents had to reside outside of Pinellas County. This online report presents the topline survey data collected from October 2017 onward and collection is ongoing.

Data presented within this report is weighted to accurately reflect the overall population of St. Pete/Clearwater area visitors. The total number of completed surveys from Pinellas County visitors collected is 394 for November 2023.



Overview & Methodology

Future Partners' survey team worked at locations around the St. Pete/Clearwater area as well as at the Tampa International Airport to randomly select and interview visitors. The questionnaire was administered to persons residing outside Pinellas County at the following locations and events:

- Chihuly Collection
- Clearwater Beach
- Clearwater Marine Aquarium
- Dunedin
- Hyatt Place
- John's Pass Village & Boardwalk
- Museum of Fine Arts
- Pier 60
- Salvador Dali Museum
- Sandpearl Resort
- Shephard's Beach Resort
- St. Pete-Clearwater International Airport
- St. Pete Pier
- Sunken Gardens
- Tampa International Airport
- TradeWinds Island Grand
- The James Museum
- Wyndham Grand Clearwater Beach



Research Objectives

The overarching goal of this survey-based research is to create in-depth profiles of Pinellas County visitors, including:

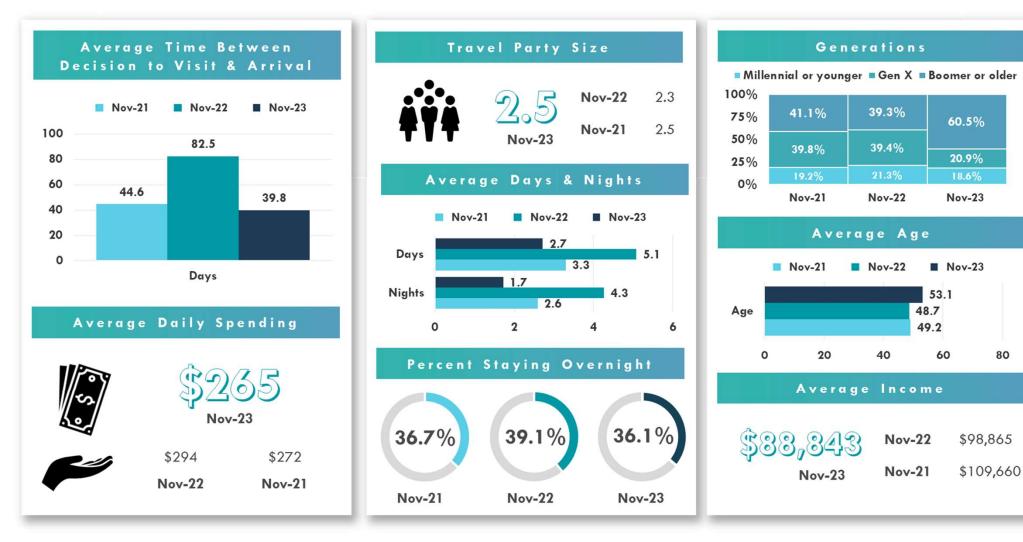
•Detailed trip characteristics (i.e. the reason for visiting the area, length of stay, place of stay, etc.)

- Travel party composition
- •Activities and attractions visited in the St. Pete/Clearwater area
- •Evaluation of St. Pete/Clearwater brand attributes
- Detailed visitor spending estimates
- •Travel planning resources used by area visitors
- Visitor satisfaction
- •Visitor demographics



KEY THINGS TO KNOW

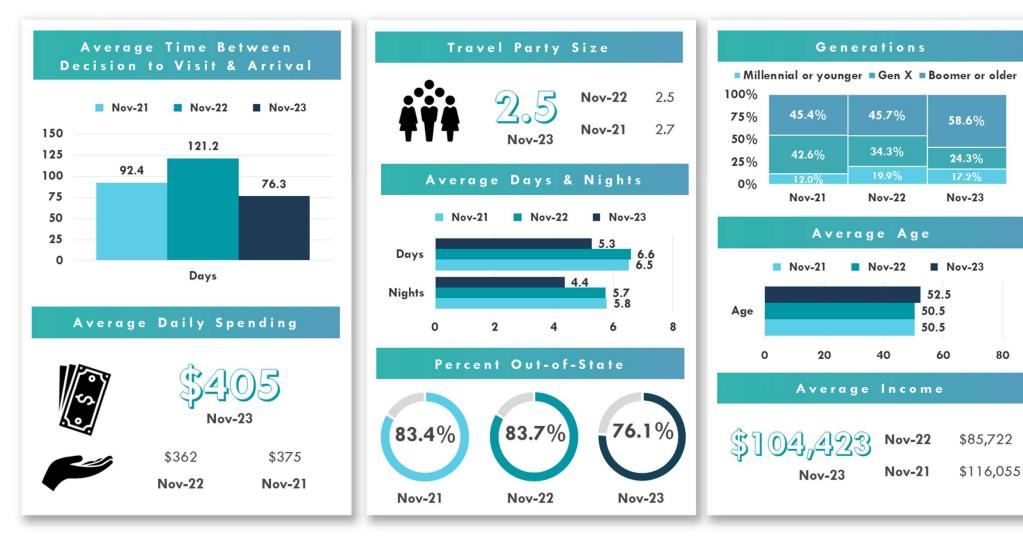
VISIT ST. PETE/CLEARWATER November 2023



Future Partners

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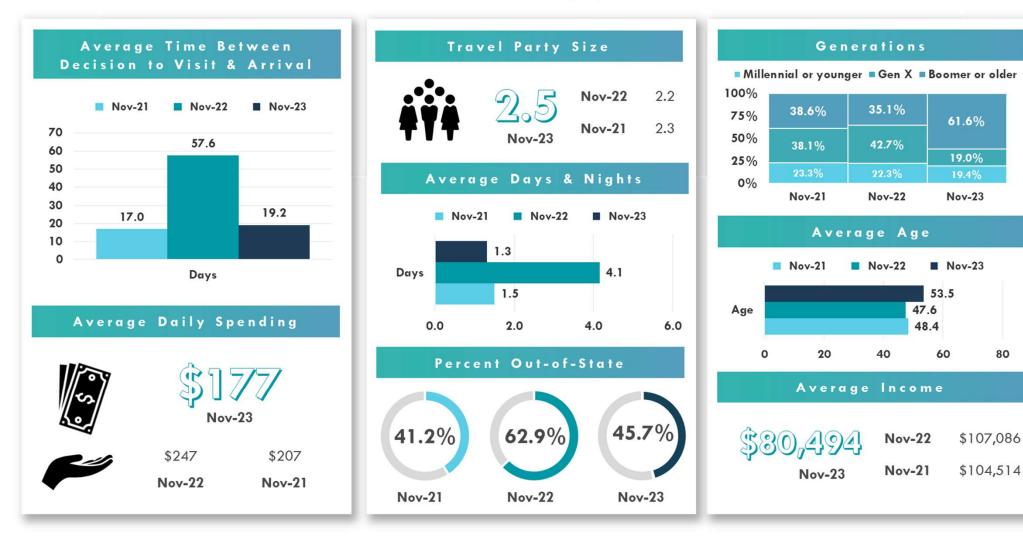
VISIT ST. PETE/CLEARWATER November 2023 - Overnight



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VISIT ST. PETE/CLEARWATER November 2023 - Daytrip



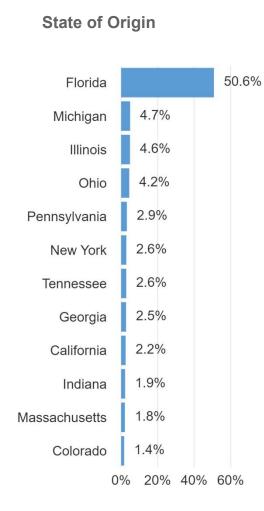
Future Partners

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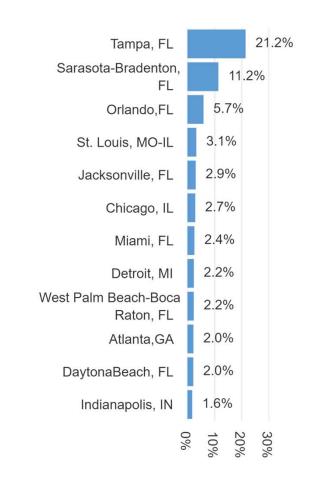
DETAILED FINDINGS

Point of Origin

Country of Origin 86.5% United States 4.5% Canada 2.0% France United Kingdom 1.6% 1.2% Germany 1.1% Mexico Japan 0.8% 0.0% China 2.2% Other 0% 50% 100%

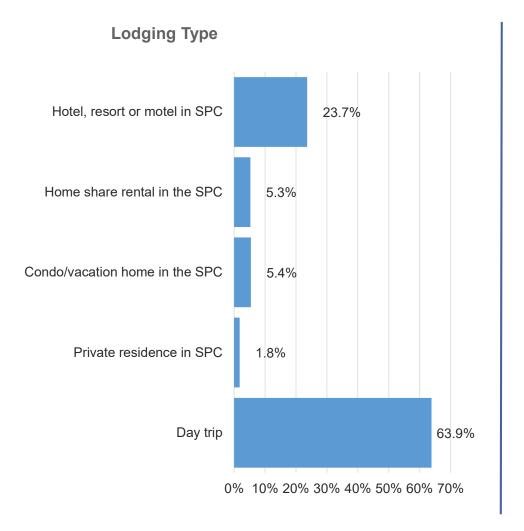


MSA of Origin

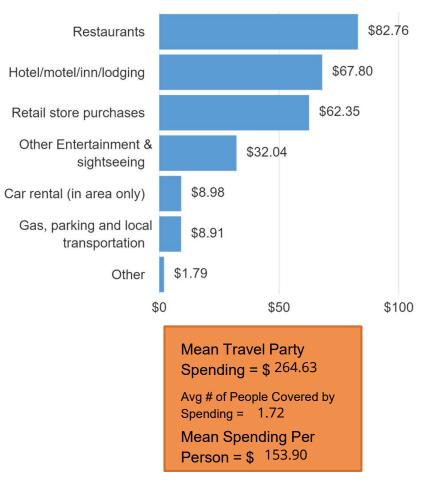




Lodging Type / Daily Spending in Market

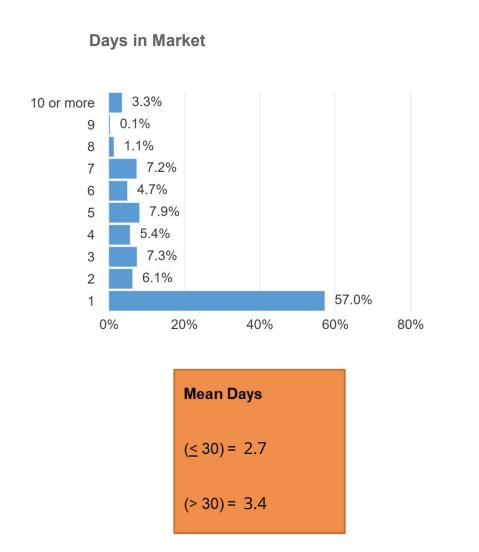


Daily Spending

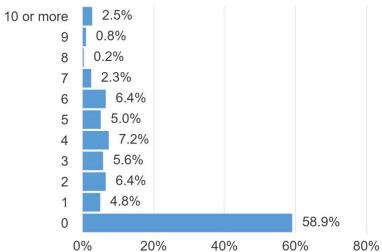


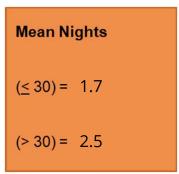


Days & Nights in St. Pete/Clearwater



Nights in Market





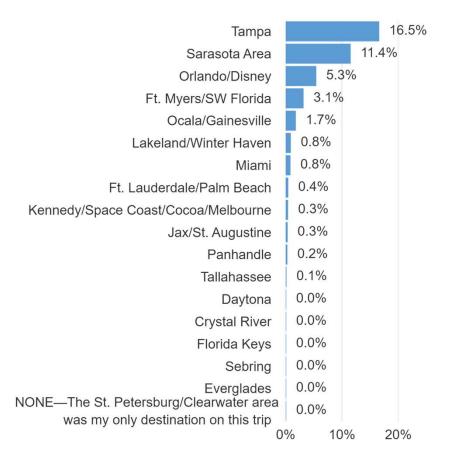


Primary Reason for Visit / Other Destinations Visited

48.5% Vacation 17.8% Visit friends or family in the area Attend special event, exhibition or 16.0% concert 7.6% Weekend getaway 2.8% Other personal reasons 2.2% **Business** Attend sports event/tournament 1.8% Conference/tradeshow or other group 1.2% meeting 1.2% Wedding 0.5% Government business/travel On or pre/post a cruise 0.4% 0.0% Honeymoon 0% 20% 40% 60%

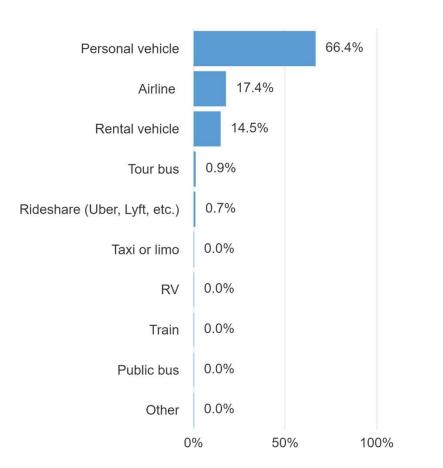
Primary Reason for Visit

Other Destinations Visited on SPC Trip

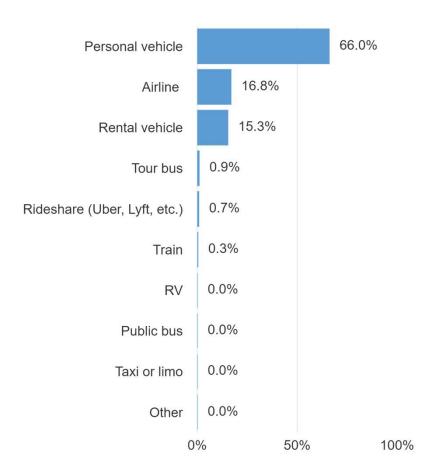




Method of Arrival / Method of Departure



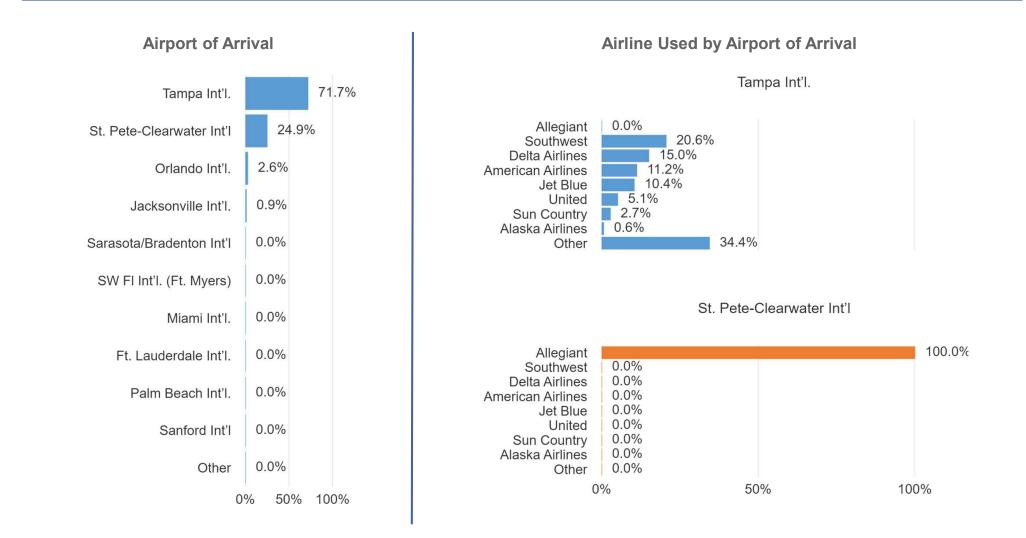
Method of Arrival



Method of Departure



Arrival Airport / Airline Used



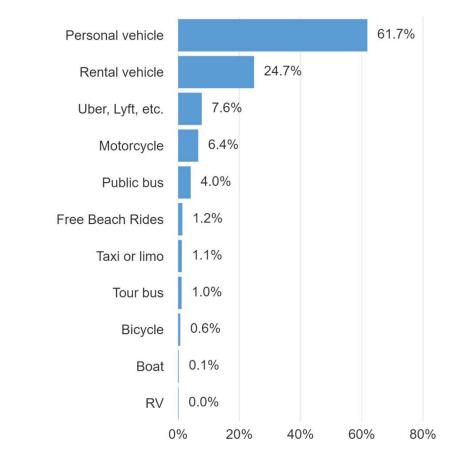


Rental Vehicle Pick-Up City / Transportation Used In-Market

53.6% Tampa 21.3% Sarasota/Bradenton 10.6% Pete/Clearwater area 6.4% Orlando Ft. Myers 3.3% 2.8% Miami 1.4% Fort Lauderdale Jacksonville 0.6% St. Petersburg/ Clearwater area 0.0% 0.0% West Palm Beach Outside of Florida 0.0% 0.0% Sanford 0% 20% 40% 60% 80%

Rental Vehicle Pick-Up City

Transportation Used In-Market



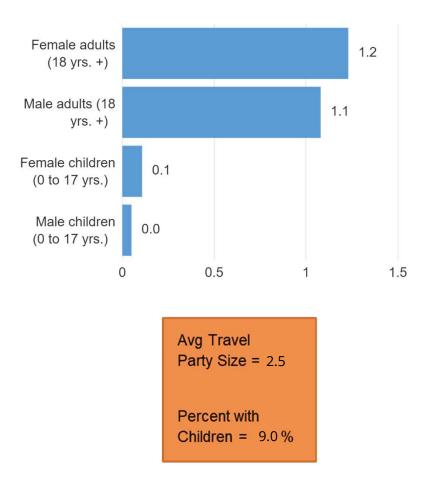


Travel Party Composition / Travel Party Size

8.5% Solo 50.5% Couple 11.8% Immediate Family 12.3% Extended Family 4.7% Group of Couples 10.2% Group of Friends Tour Group 0.9% 3.0% **Business Associates** 0.0% Other 0% 20% 40% 60%

Travel Party Composition

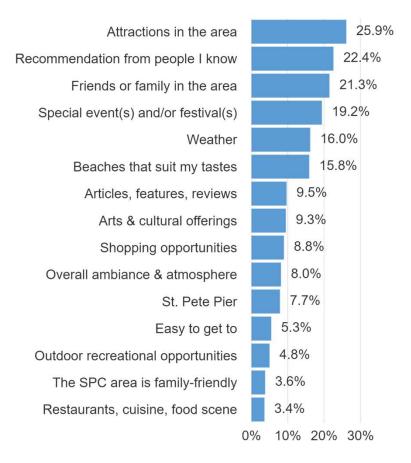
Travel Party Size



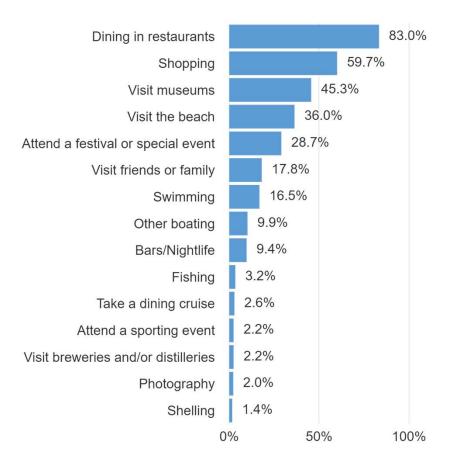


Important Factors to Destination Decision / Trip Activities

Important to Decision to Visit

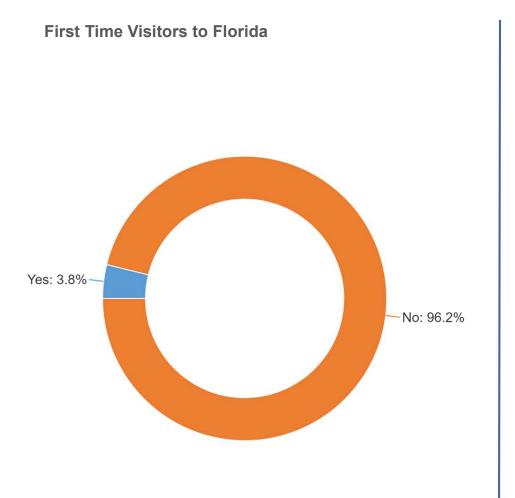


Trip Activities

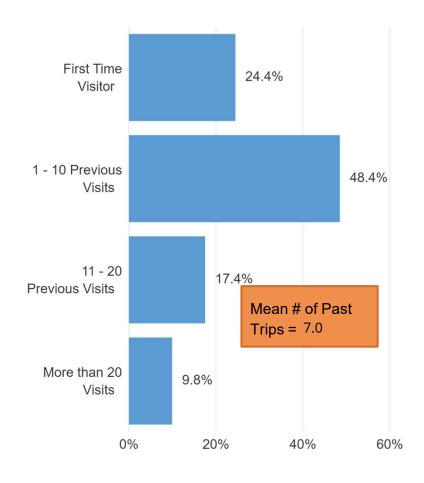




First-Time Visit to Florida / Previous Visitation to St. Pete/Clearwater



Previous Visitation to the St. Pete/Clearwater Area

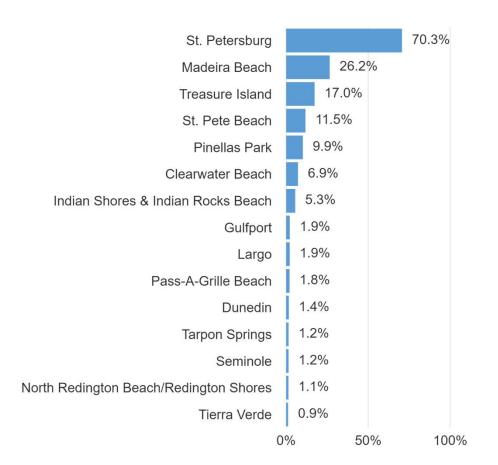




Attractions Visited / Communities Visited

51.0% St. Pete Pier 25.0% Chihuly Exhibit 24.2% Dali Art Museum 6.7% The James Museum 4.9% Sunken Gardens 1.6% Orlando area Theme Parks Florida Holocaust Museum 1.4% 1.2% Ft. Desoto Park Florida Botanical Gardens 1.2% Florida Aquarium in Tampa 1.1% 29.4% Other NONE OF THESE 20.4% 0% 20% 40% 60%

Communities Visited





Base: 2023 - November 394 responses.

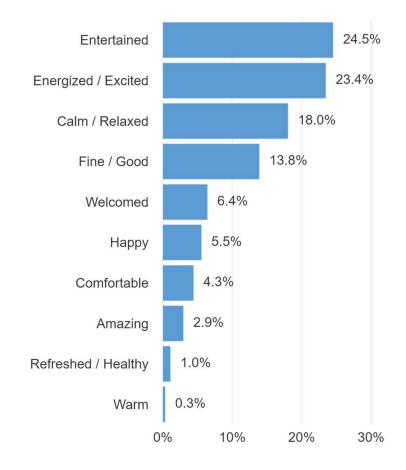
Attractions Visited

Most Liked Aspect / Feelings in St. Pete-Clearwater

Attractions (Museums, Aquarium, etc.) 19.4% 12.5% Accessible / Convenient / Walkable Beaches / Ocean 12.1% 11.6% Scenic Beauty Relaxing Atmosphere / Ambiance 8.6% Everything 8.3% Entertainment / Variety of Fun 6.0% Activities Tropical Climate / Warm Weather 5.5% 4.2% Friendly People Great Location / Easy to get to 3.8% 2.7% Clean 2.5% Shopping Family Friendly 1.5% Food / Restaurants & Bars 1.4% 0.0% Safe 0% 10% 20%

Most Liked Aspects of SPC (Unaided)

Feelings in SPC Area (Unaided)





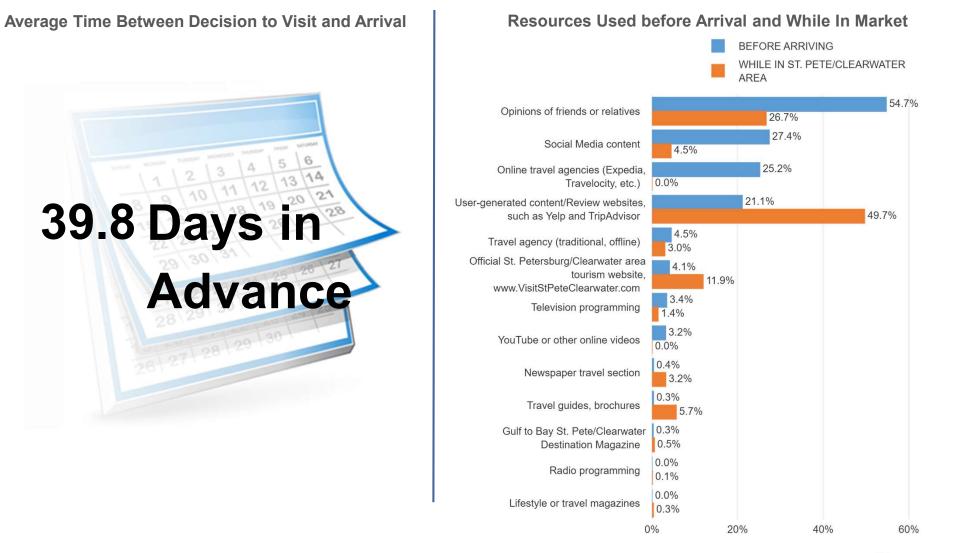
Attractions or Services that Would Enhance the Destination Experience

Additional Attractions or Services (Unaided)

It needs no improvement		90.8%
Cheaper & More Parking	1.8%	
More Affordable	1.4%	
More shaded / green areas	1.4%	
Tourist Information	1.0%	
Less congestion / traffic	0.9%	
Restaurant Diversity	0.8%	
More Public Transportation Options	0.6%	
More Activities / Attractions	0.6%	
More public restrooms	0.3%	
Better Nightlife	0.3%	
More kid friendly activities	0.1%	
Clean it up	0.1%	
Cheaper & More Parking	0.0%	
Finish the Pier	0.0%	
0% 50% 100%		

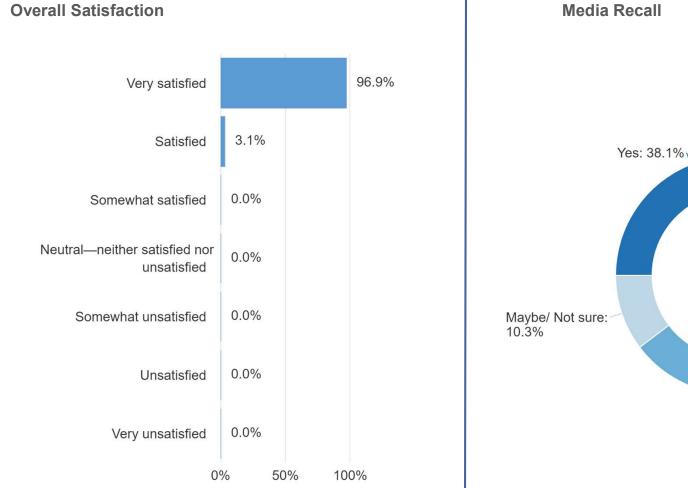


When Decision to Visit was Made / Travel Planning Resources Used





Experience Satisfaction / Earned & Paid Media Recall



Yes: 38.1% Ves: 38.1% Not sure: 0.3%

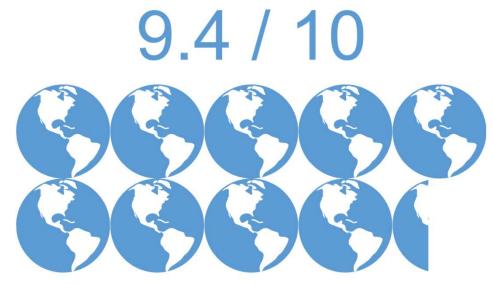


Likelihood to Recommend / Likelihood to Return

Likelihood to Recommend

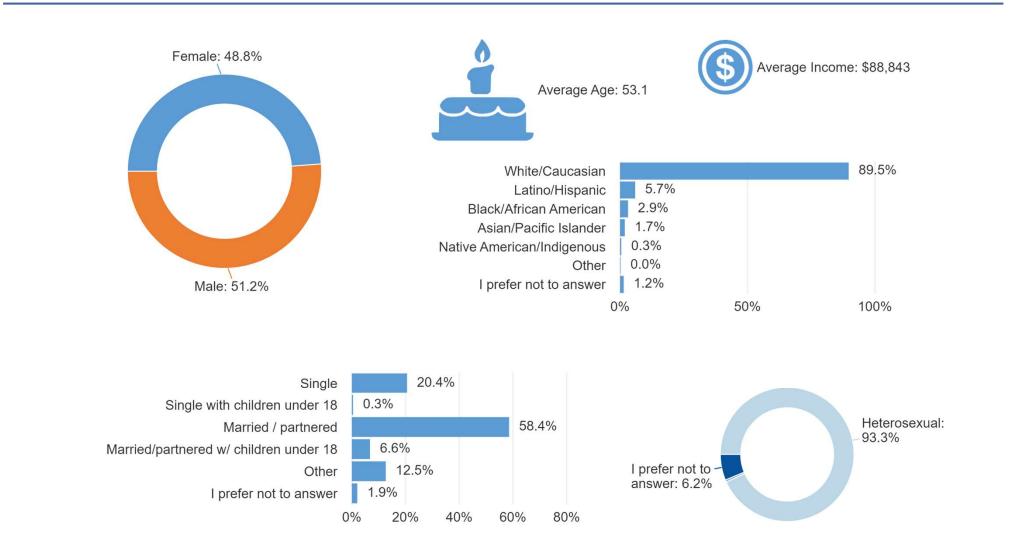
Likelihood to Return







Demographics





Generation

