

## <u>Pinellas Monthly Hotel Performance</u>

Date Range: Nov 1, 2023 - Nov 30, 2023



Occupancy *	Occupancy - Last Year	Occupancy % Change	2019 Occupancy	
60.9%	65.2%	-6.6%	65.7%	
ADR ▼	ADR - Last Year	ADR % Change	2019 ADR	
\$163.62	\$162.11	0.9%	\$130.77	
RevPAR ▼	RevPAR - Last Year	RevPAR % Change	2019 RevPAR	
\$99.59	\$105.7	-5.8%	\$85.96	

Revenue ▼	Revenue - Last Year	Rev % Change
\$67,010,087	\$69,908,671	-4.1%
Supply ▼	Supply - Last Year	Supply % Change
672,840	661,380	1.7%
Demand 🕶	Demand - Last Year	Demand % Change
409,545	431,240	-5%

#### **Pinellas Fiscal Year Hotel Performance**

**FY19** Occupancy -Occupancy % Occupancy \* Last Year Change Occupancy 60.8% 68.4% -10.9% 66.0%

ADR ▼ ADR - Last Year ADR % Change FY19 ADR \$163.22 \$163.36 -0.1% \$130.48

RevPAR - Last RevPAR % FY19 RevPAR RevPAR ▼ Year Change \$111.7 -11.0% \$99.16 \$86.13

Date Range: Oct 1, 2023 - Nov 30, 2023

Revenue - Last Revenue \* **Rev % Change** Year \$135,687,279 \$150,319,050 -9.4%

Supply ▼ Supply - Last Year Supply % Change 1,368,356 1,344,558 3.5%

**Demand - Last** Demand • Demand % Change Year 831,380 919,725 -9.3%

**Monthly City Segment Comparison** 

Date Range: Nov 1, 2023 - Nov 30, 2023

Location •	Occupancy	Occupancy % Change	ADR	ADR % Change	RevPAR	RevPAR % Change
Clearwater	62.3%	-9%	\$102.63	-2.4%	\$63.97	-11.2%
Clearwater Beach	60.7%	-5.4%	\$230.91	-1.2%	\$140.18	-6.6%
Downtown St. Petersburg	61.4%	0.6%	\$202.83	12.6%	\$124.48	13.3%
Dunedin	63%	-0.8%	\$163.61	3.2%	\$103.07	2.4%
Indian Rocks Beach/ Indian Shores/ Madeira/ Re	57.1%	-10.6%	\$143.36	-5.2%	\$81.82	-15.3%
St. Pete Beach/ Tierra Verde	58%	-5.8%	\$215.44	-5.1%	\$124.87	-10.6%
St. Pete/ Largo/ Pinellas Park	63.6%	-10.8%	\$114.36	-3.3%	\$72.71	-13.8%
Tarpon Springs/ Oldsmar/ Palm Harbor/ East Lake	59.3%	-4.3%	\$124.14	-5.9%	\$73.64	-10%
Treasure Island Beach	60.4%	-3.7%	\$190.68	4.7%	\$115.14	0.9%
Beach	59.2%	-5.6%	\$209.81	-1.7%	\$124.29	-7.2%
Inland	62.3%	-7.4%	\$126.26	1.3%	\$78.65	-6.3%

tive Market Co	<u>mparison</u>		Date Range:	Nov 1, 2023	- Nov 30, 2023	•	
Occupancy	Occupancy % Change	ADR	ADR % Change	RevPAR	RevPAR % Change	Demand	Demand % Change
48.1%	-1.9%	\$105.72	-7.4%	\$50.8	-9.2%	156,856	7.8%
65.7%	-4.3%	\$171.99	-3.7%	\$112.94	-7.8%	9,706,528	-3.2%
71.4%	4.2%	\$329.47	0.6%	\$235.15	4.7%	226,733	3.4%
71.0%	4.0%	\$162.12	-6.3%	\$115.06	-2.5%	817,815	3.9%
68.3%	-16.7%	\$147.42	-17.7%	\$100.67	-31.5%	224,210	2.0%
66.6%	-6.2%	\$147.26	-2.0%	\$98.02	-8.1%	515,043	-6.8%
71.8%	-1.6%	\$198.37	-10.3%	\$142.42	-11.8%	1,422,794	-1.9%
66.8%	-9.7%	\$277.56	14.9%	\$185.41	3.8%	144,650	-6.0%
69.8%	-3.9%	\$180.44	-4.2%	\$125.88	-7.9%	2,902,181	-3.5%
63.8%	-4.3%	\$125.11	-5.9%	\$79.88	-9.9%	476,352	-4.9%
68.1%	-2.1%	\$242.8	3.2%	\$165.32	1.0%	389,261	-0.4%
60.9%	-6.6%	\$163.62	0.9%	\$99.59	-5.8%	409,545	-5.0%
65.0%	-13.4%	\$176.49	-6.9%	\$114.64	-19.3%	243,219	-13.2%
	48.1% 65.7% 71.4% 71.0% 68.3% 66.6% 71.8% 66.8% 69.8% 63.8% 63.1% 60.9%	Value       % Change         48.1%       -1.9%         65.7%       -4.3%         71.4%       4.2%         71.0%       4.0%         68.3%       -16.7%         66.6%       -6.2%         71.8%       -1.6%         66.8%       -9.7%         69.8%       -3.9%         63.8%       -4.3%         68.1%       -2.1%         60.9%       -6.6%	Occupancy         Occupancy % Change         ADR           48.1%         -1.9%         \$105.72           65.7%         -4.3%         \$171.99           71.4%         4.2%         \$329.47           71.0%         4.0%         \$162.12           68.3%         -16.7%         \$147.42           66.6%         -6.2%         \$147.26           71.8%         -1.6%         \$198.37           66.8%         -9.7%         \$277.56           69.8%         -3.9%         \$180.44           63.8%         -4.3%         \$125.11           68.1%         -2.1%         \$242.8           60.9%         -6.6%         \$163.62	Occupancy         Occupancy % Change         ADR         ADR % Change           48.1%         -1.9%         \$105.72         -7.4%           65.7%         -4.3%         \$171.99         -3.7%           71.4%         4.2%         \$329.47         0.6%           71.0%         4.0%         \$162.12         -6.3%           68.3%         -16.7%         \$147.42         -17.7%           66.6%         -6.2%         \$147.26         -2.0%           71.8%         -1.6%         \$198.37         -10.3%           66.8%         -9.7%         \$277.56         14.9%           69.8%         -3.9%         \$180.44         -4.2%           63.8%         -4.3%         \$125.11         -5.9%           68.1%         -2.1%         \$242.8         3.2%           60.9%         -6.6%         \$163.62         0.9%	Occupancy         Occupancy % Change         ADR         ADR Change Change         RevPAR           48.1%         -1.9%         \$105.72         -7.4%         \$50.8           65.7%         -4.3%         \$171.99         -3.7%         \$112.94           71.4%         4.2%         \$329.47         0.6%         \$235.15           71.0%         4.0%         \$162.12         -6.3%         \$115.06           68.3%         -16.7%         \$147.42         -17.7%         \$100.67           66.6%         -6.2%         \$147.26         -2.0%         \$98.02           71.8%         -1.6%         \$198.37         -10.3%         \$142.42           66.8%         -9.7%         \$277.56         14.9%         \$185.41           69.8%         -3.9%         \$180.44         -4.2%         \$125.88           63.8%         -4.3%         \$125.11         -5.9%         \$79.88           68.1%         -2.1%         \$242.8         3.2%         \$165.32           60.9%         -6.6%         \$163.62         0.9%         \$99.59	Occupancy         Occupancy % Change         ADR         ADR Change         RevPAR Change         RevPAR % Change           48.1%         -1.9%         \$105.72         -7.4%         \$50.8         -9.2%           65.7%         -4.3%         \$171.99         -3.7%         \$112.94         -7.8%           71.4%         4.2%         \$329.47         0.6%         \$235.15         4.7%           71.0%         4.0%         \$162.12         -6.3%         \$115.06         -2.5%           68.3%         -16.7%         \$147.42         -17.7%         \$100.67         -31.5%           66.6%         -6.2%         \$147.26         -2.0%         \$98.02         -8.1%           71.8%         -1.6%         \$198.37         -10.3%         \$142.42         -11.8%           66.8%         -9.7%         \$277.56         14.9%         \$185.41         3.8%           69.8%         -3.9%         \$180.44         -4.2%         \$125.88         -7.9%           63.8%         -4.3%         \$125.11         -5.9%         \$79.88         -9.9%           68.1%         -2.1%         \$242.8         3.2%         \$165.32         1.0%           60.9%         -6.6%         \$163.62	Occupancy         Occupancy % Change         ADR         ADR % Change         RevPAR RevPAR % Change         Demand Change           48.1%         -1.9%         \$105.72         -7.4%         \$50.8         -9.2%         156.856           65.7%         -4.3%         \$171.99         -3.7%         \$112.94         -7.8%         9,706,528           71.4%         4.2%         \$329.47         0.6%         \$235.15         4.7%         226,733           71.0%         4.0%         \$162.12         -6.3%         \$115.06         -2.5%         817,815           68.3%         -16.7%         \$147.42         -17.7%         \$100.67         -31.5%         224,210           66.6%         -6.2%         \$147.26         -2.0%         \$98.02         -8.1%         515,043           71.8%         -1.6%         \$198.37         -10.3%         \$142.42         -11.8%         1,422,794           66.8%         -9.7%         \$277.56         14.9%         \$185.41         3.8%         144,650           69.8%         -3.9%         \$180.44         -4.2%         \$125.88         -7.9%         2,902,181           63.8%         -4.3%         \$125.11         -5.9%         \$79.88         -9.9%         4

## **Tourist Development Tax**



**Current Month Bed Tax:** 

\$5,876,983

**★** 2.6%

**Rolling 12 Months Bed Tax:** 

\$96,675,084

**1.0% 1.0** 

Fiscal Year to Date Bed Tax:

\$11,858,826

-3.2%

Calendar Year to Date Bed Tax:

\$90,215,235

**1.0%** 

### <u>Tourist Development Tax: Year over Year Growth</u>

Month ▼	Tax Collected			Prior Yr. Tax Collected	Prior Yr % Change	2019 Tax Collected	2019 % Change
Nov 2023	\$5,876,983			\$5,725,720	2.6%	\$3,989,907	47.3%
Oct 2023	\$5,981,843			\$6,524,255	-8.3%	\$4,088,933	46.3%
Sep 2023	\$5,148,722			\$4,995,605	3.1%	\$3,293,651	56.3%
Aug 2023	\$5,740,432			\$6,123,668	-6.3%	\$4,161,610	37.9%
Jul 2023	\$8,620,440			\$8,844,521	-2.5%	\$5,866,977	46.9%
Jun 2023	\$8,233,346			\$8,402,258	-2.0%	\$5,719,729	43.9%
May 2023	\$7,861,035			\$8,108,609	-3.1%	\$5,352,499	46.9%
Apr 2023	\$10,525,384			\$10,818,811	-2.7%	\$6,732,633	56.3%
Mar 2023	\$13,602,055			\$13,041,326	4.3%	\$9,570,520	42.1%
Feb 2023	\$10,385,498			\$9,407,928	10.4%	\$6,354,048	63.4%
Jan 2023	\$8,239,496			\$7,336,168	12.3%	\$4,731,909	74.1%
Dec 2022	\$6,459,849			\$6,392,629	1.1%	\$4,554,786	41.8%
	\$0	\$5M	\$10M	4.00 000	<b>- -</b>	4404 000 000	
Grand total	\$186,003,953			\$169,590,593	9.7%	\$124,279,619	49.7%

### **Tourist Development Tax: Six Year Comparison**

Date (Mo	onth): November	(1) 🕶							
Year	Month	Tax Collected						Prior Year T	% Change
2023	November	\$5,876,983						\$5,725,720	2.6%
2022	November	\$5,725,720						\$5,416,319	5.7%
2021	November	\$5,416,319						\$2,982,305	81.6%
2020	November	\$2,982,305						\$3,989,907	-25.3%
2019	November	\$3,989,907						\$3,453,977	15.5%
2018	November	\$3,453,977	, \$1M	, \$2M	, \$3M	 \$4M	, \$5M	\$3,442,326	0.3%
	Grand total	\$40,080,864		·				\$34,203,881	17.2%

# <u>Tourist Development Tax</u>



Nov 1, 2023 - Nov 30, 2023

### **Tourist Development Tax: Monthly Municipality Comparison**

Cities	Tax Collected					Prior Year Tax Collected	% Change	FY 19 Tax Collected	% Change vs Current Year
Dunedin	\$74,349					\$73,979.49	0.5%	\$63,428	17.2%
Indian Shores	\$24,930					\$24,463.58	1.9%	\$15,758	58.2%
Madeira Beach	\$82,527					\$98,787.14	-16.5%	\$51,321	60.8%
Miscellaneous/Other	\$2,024,547					\$1,990,800.76	1.7%	\$985,060	105.5%
Oldsmar/Safety Harbor	\$106,997					\$115,554.9	-7.4%	\$88,707	20.6%
Palm Harbor	\$90,193					\$82,136.6	9.8%	\$59,243	52.2%
St Pete Beach/Tierra Verde	\$745,542					\$762,740.28	-2.3%	\$569,297	31.0%
St Petersburg	\$812,752					\$706,960.33	15.0%	\$582,138	39.6%
Tarpon Springs	\$31,888					\$36,009.83	-11.4%	\$25,341	25.8%
Treasure Island	\$237,175					\$229,062.91	3.5%	\$179,632	32.0%
N Redington Beach/Reding	\$34,867					\$76,790.81	-54.6%	\$58,272	-40.2%
Indian Rocks Beach	\$43,636					\$48,809.81	-10.6%	\$33,516	30.2%
Clearwater/Clearwater Be	\$1,549,774					\$1,462,264.2	6.0%	\$1,265,765	22.4%
Belleair/Belleair Beach/Bl	\$17,805					\$17,359.14	2.6%	\$12,431	43.2%
Grand total	\$5,876,983	\$500K	\$1M	\$1.5M	\$2M	\$5,725,719.78	2.6%	\$3,989,907	47.3%

<sup>\*</sup>Misc./Other- Bed Tax from property management accounts and individuals that have properties in multiple cities

# **Tourist Development Tax**



Oct 1, 2023 - Nov 30, 2023

<u>Tourist Development Tax: FY Municipality Comparison</u>

Cities	Tax Collected		Prior Year Tax Collected	% Change	FY 19 Tax Collected	% Change vs Current Year
Miscellaneous/Other	\$2,024,547		\$1,990,800.76	1.7%	\$985,060	105.5%
Madeira Beach	\$82,527		\$98,787.14	-16.5%	\$51,321	60.8%
Indian Shores	\$24,930		\$24,463.58	1.9%	\$15,758	58.2%
Tarpon Springs	\$31,888		\$36,009.83	-11.4%	\$25,341	25.8%
Indian Rocks Beach	\$43,636		\$48,809.81	-10.6%	\$33,516	30.2%
St Pete Beach/Tierra Verde	\$745,542	1	\$762,740.28	-2.3%	\$569,297	31.0%
N Redington Beach/Reding	\$34,867		\$76,790.81	-54.6%	\$58,272	-40.2%
Palm Harbor	\$90,193		\$82,136.6	9.8%	\$59,243	52.2%
Oldsmar/Safety Harbor	\$106,997		\$115,554.9	-7. <b>4%</b>	\$88,707	20.6%
Dunedin	\$74,349		\$73,979.49	0.5%	\$63,428	17.2%
Belleair/Belleair Beach/Bl	\$17,805		\$17,359.14	2.6%	\$12,431	43.2%
St Petersburg	\$812,752		\$706,960.33	15.0%	\$582,138	39.6%
Treasure Island	\$237,175		\$229,062.91	3.5%	\$179,632	32.0%
Clearwater/Clearwater Be	\$1.549.774 \$0 \$500K	\$1M \$1.5M	\$1.462.264.2	6.0%	\$1.265.765	22.4%
Grand total	\$11,858,826		\$12,249,974	- <b>3.2</b> %	\$8,078,840	46.8%

<sup>\*</sup>Misc./Other- Bed Tax from property management accounts and individuals that have properties in multiple cities