

January 2023 - Report

### **Overview & Methodology**

This online report presents interim findings of a comprehensive visitor profile development study conducted by Destination Analysts, Inc. on behalf of Visit St. Pete/Clearwater. The data presented here comes from an in-person intercept survey of St. Pete/Clearwater area visitors at locations throughout the destination. To be considered a visitor respondents had to reside outside of Pinellas County. This online report presents the top-line survey data collected from October 2017 onward and collection is still ongoing.

Data presented within this report is weighted to accurately reflect the overall population of St. Pete/Clearwater area visitors. The total number of completed surveys from Pinellas County visitors collected is 499 for January 2023.





#### **Overview & Methodology**

Destination Analysts' survey team worked at locations around the St. Pete/Clearwater area as well as at the Tampa International Airport to randomly select and interview visitors. The questionnaire was administered to persons residing outside Pinellas County at the following locations and events:

- Chihuly Collection
- Clearwater Beach
- Clearwater Marine Aquarium
- Dunedin
- Hyatt Place
- John's Pass Village & Boardwalk
- Museum of Fine Arts
- Pier 60
- Salvador Dali Museum
- Sandpearl Resort
- Shephard's Beach Resort
- St. Pete-Clearwater International Airport
- St. Pete Pier
- Sunken Gardens
- Tampa International Airport
- TradeWinds Island Grand
- The James Museum
- Wyndham Grand Clearwater Beach





### **Research Objectives**

# The overarching goal of this survey-based research is to create indepth profiles of Pinellas County visitors, including:

- •Detailed trip characteristics (i.e. the reason for visiting the area, length of stay, place of stay, etc.)
- Travel party composition
- •Activities & attractions visited in the St. Pete/Clearwater area
- •Evaluation of St. Pete/Clearwater brand attributes
- Detailed visitor spending estimates
- •Travel planning resources used by St. Pete/Clearwater area visitors
- Visitor satisfaction
- Visitor demographics

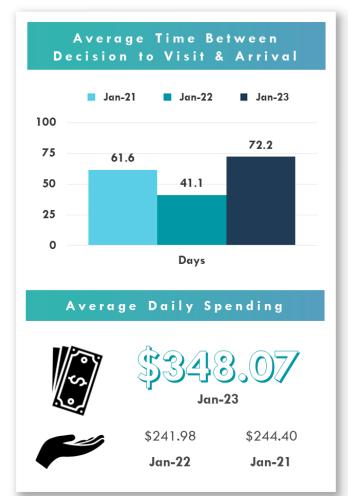


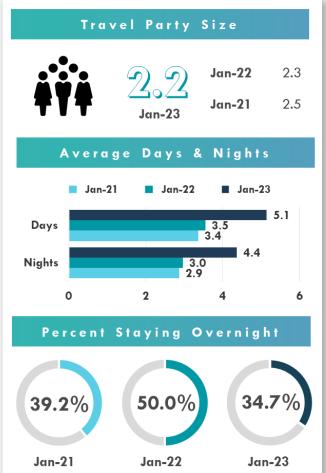


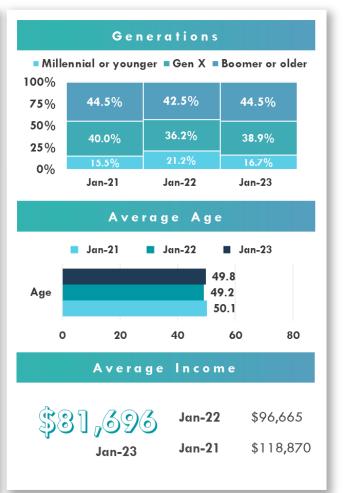


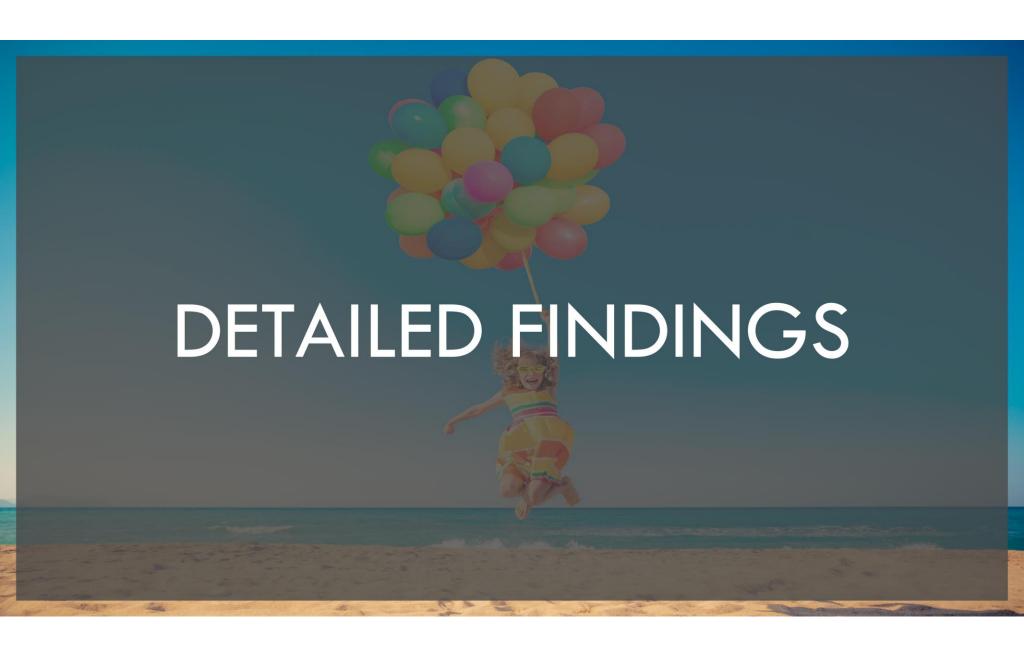
# VISIT ST. PETE/CLEARWATER January 2023



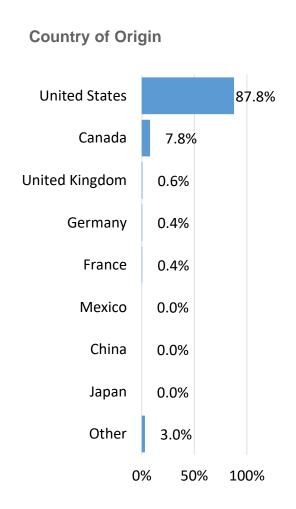


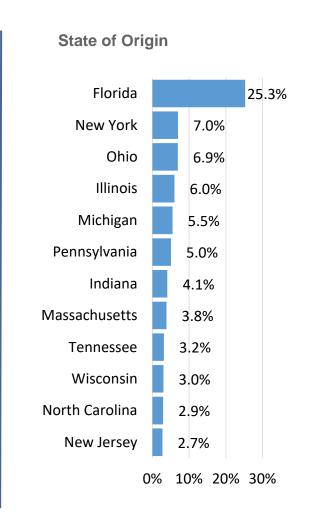




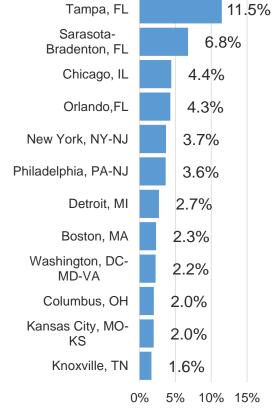


# **Point of Origin**





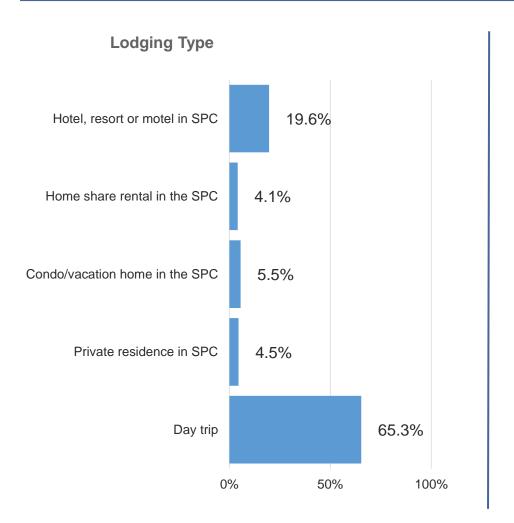


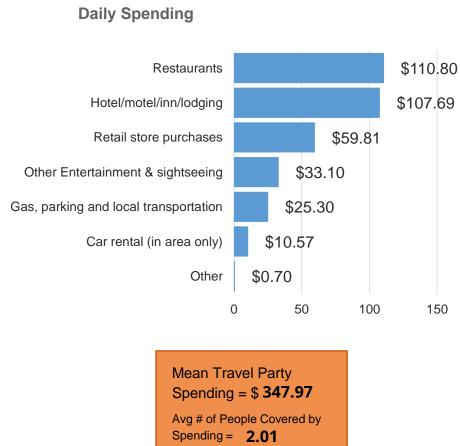






# **Lodging Type / Daily Spending in Market**



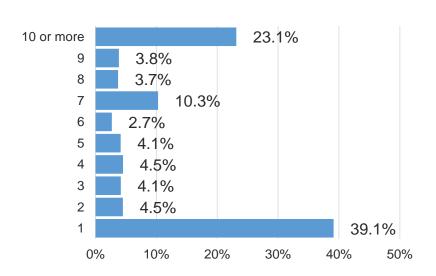


Mean Spending Per Person = \$ 172.72



# Days & Nights in St. Pete/Clearwater

#### **Days in Market**

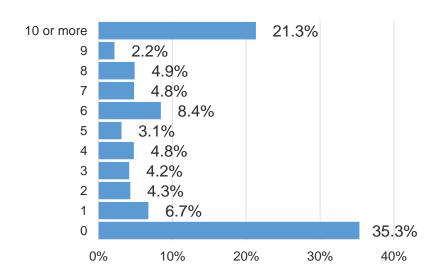


#### Mean Days

$$(\leq 30) = 5.1$$

$$(>30)$$
 = **8.2**

#### **Nights in Market**



#### **Mean Nights**

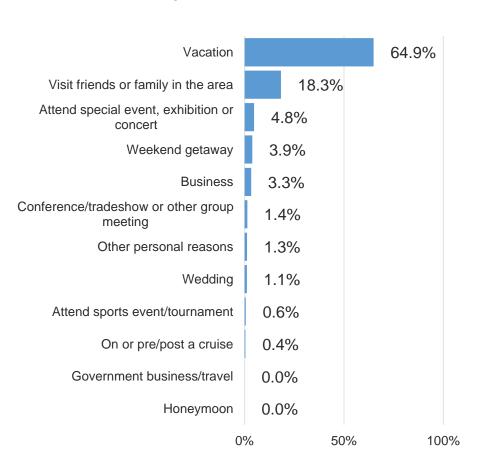
$$(\leq 30) = 4.4$$

$$(>30) = 7.5$$

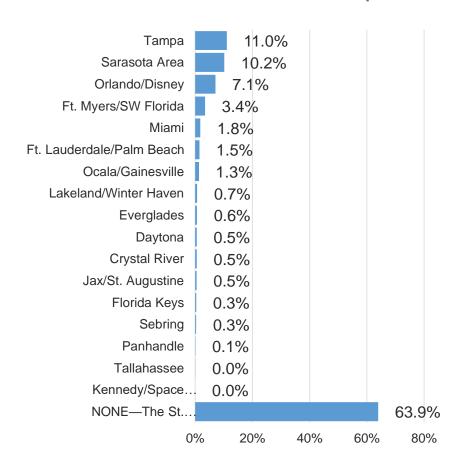


#### **Primary Reason for Visit / Other Destinations Visited**

#### **Primary Reason for Visit**

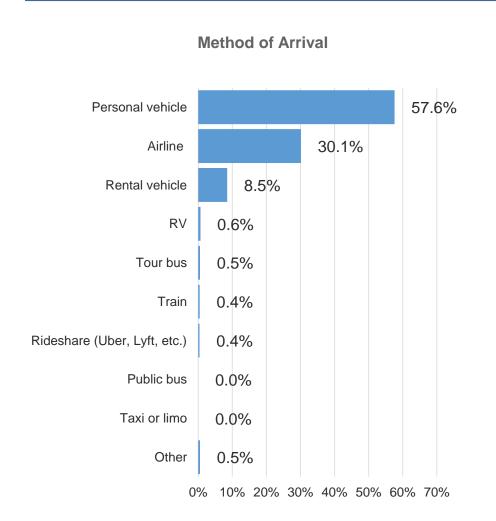


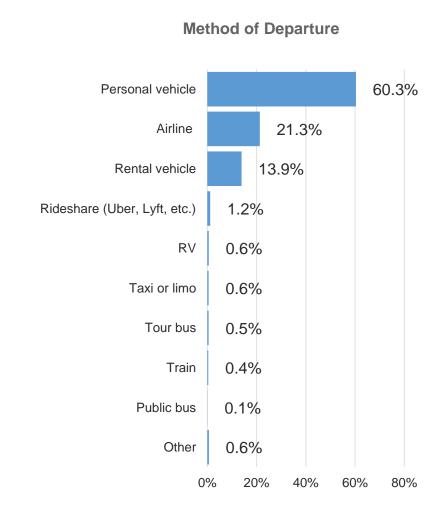
#### Other Destinations Visited on SPC Trip





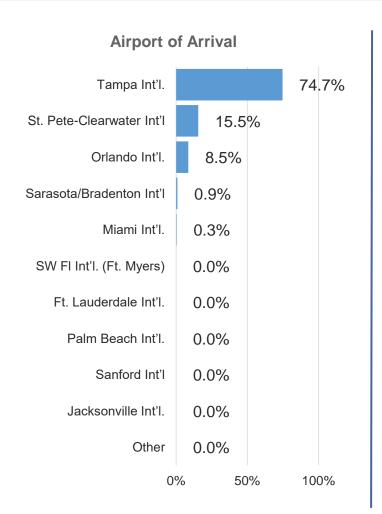
### **Method of Arrival / Arrival Airport & Airline**

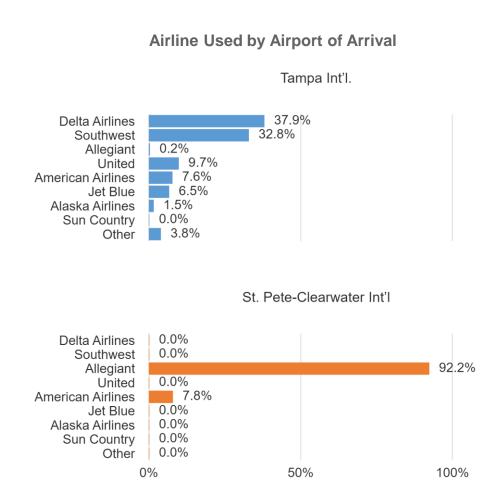






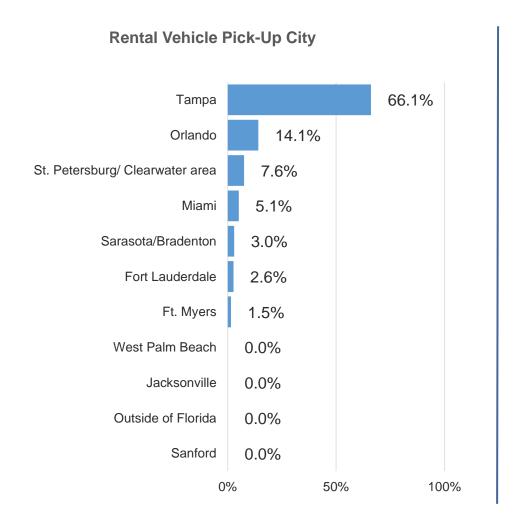
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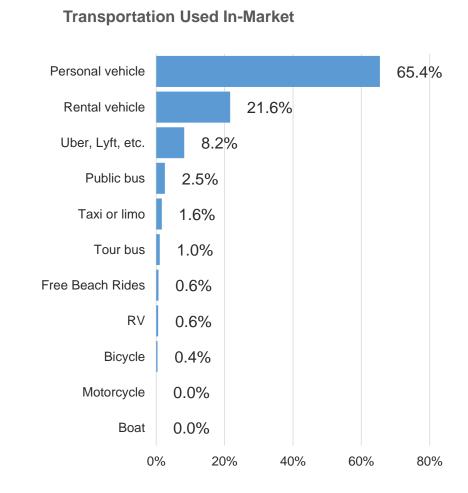






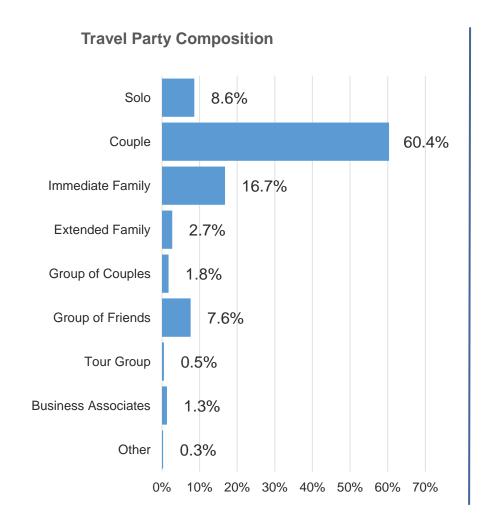
### Rental Vehicle Pick-Up City / Transportation Used In-Market



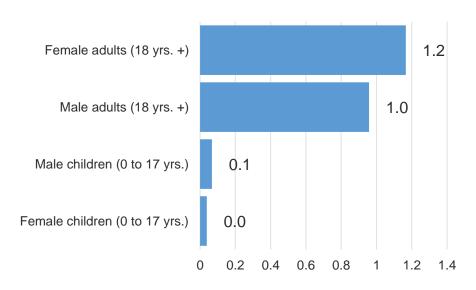




# **Travel Party Composition / Travel Party Size**







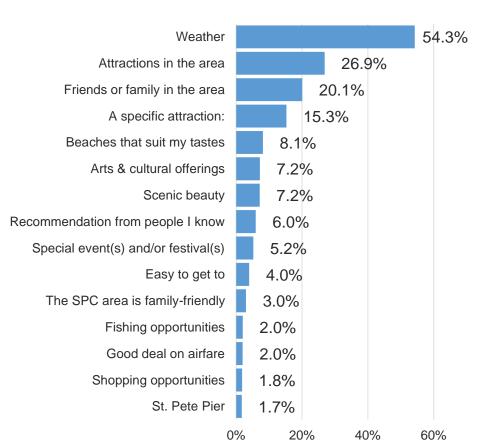
Avg Travel
Party Size = 2.2

Percent with
Children = 7.6 %

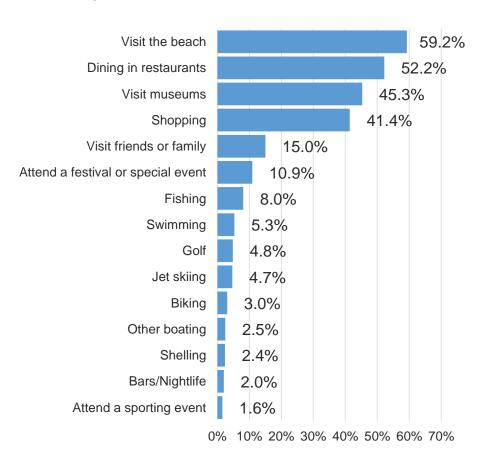


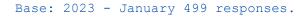
# **Important Factors to Destination Decision / Trip Activities**





#### **Trip Activities**

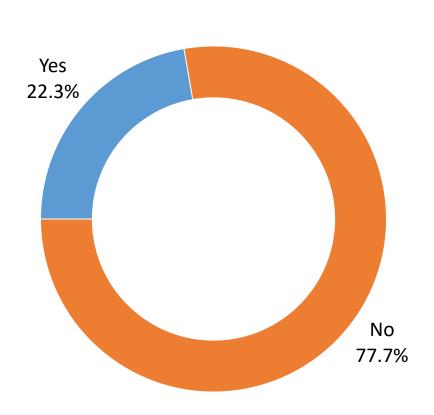




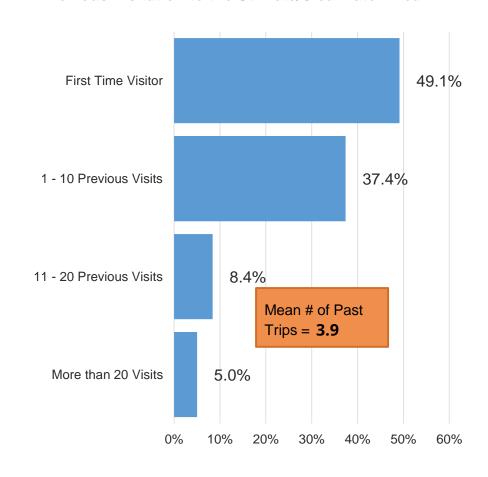


#### First-Time Visit to Florida / Previous Visitation to St. Pete/Clearwater



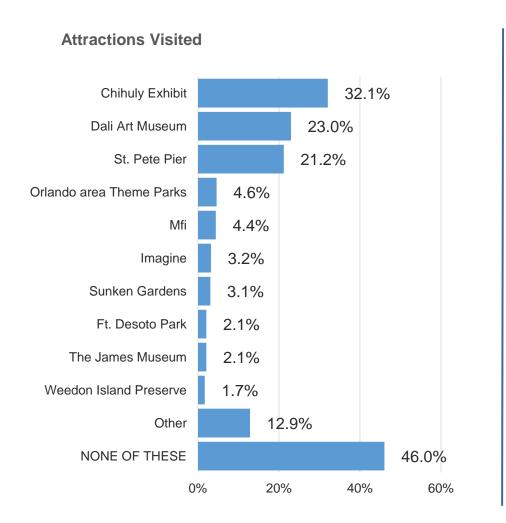


#### Previous Visitation to the St. Pete/Clearwater Area

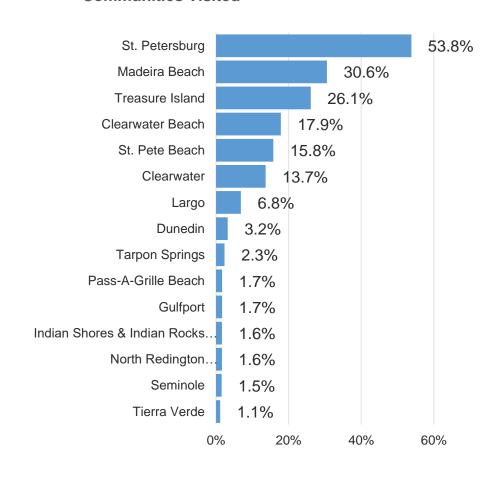




#### **Attractions Visited / Communities Visited**

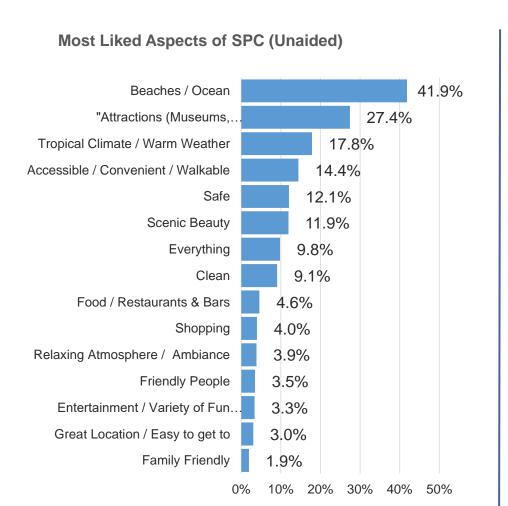


#### **Communities Visited**

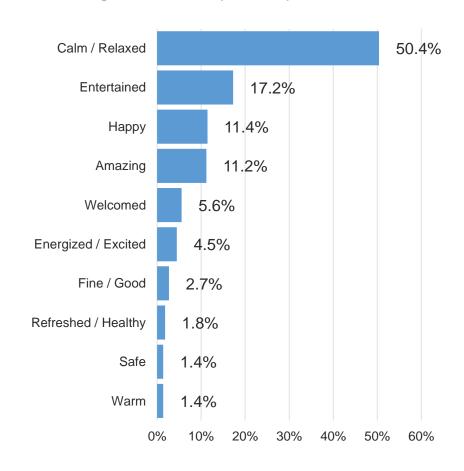




### **Most Liked Aspect / Feelings in St. Pete-Clearwater**

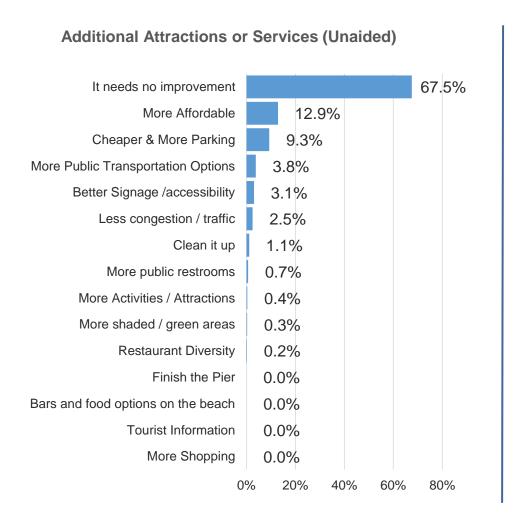


#### Feelings in SPC Area (Unaided)





# **Attractions or Services that Would Enhance the Destination Experience**





Base: 2023 - January 499 responses.

### When Decision to Visit was Made / Travel Planning Resources Used

#### **Average Time Between Decision to Visit and Arrival**



#### Resources Used before Arrival and While In Market 42.8% User-generated content/Review websites, such as Yelp and TripAdvisor 51.1% 33.5% Online travel agencies (Expedia. Travelocity, etc.) 2.5% 27.6% Opinions of friends or relatives 15.5% 11.4% Social Media content 3.6% 1.5% Official St. Petersburg/Clearwater area tourism website.... 0.8% 1.0% Television programming 0.0% 1.0% ■BEFORE ARRIVING Newspaper travel section 0.0% 0.9% ■WHILE IN ST. PETE/CLEARWATER Travel guides, brochures 6.8% AREA 0.8% Lifestyle or travel magazines 0.6% 0.6% Gulf to Bay St. Pete/Clearwater **Destination Magazine** 0.3% 0.6% Travel agency (traditional, offline) 0.3% 0.3% YouTube or other online videos 0.0%

0.3%

0.0%

10%

Radio programming

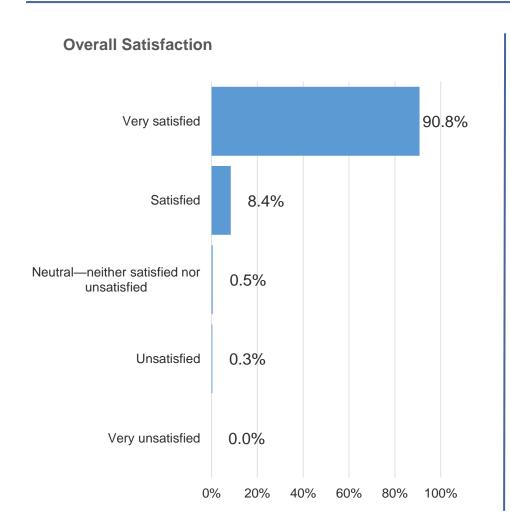


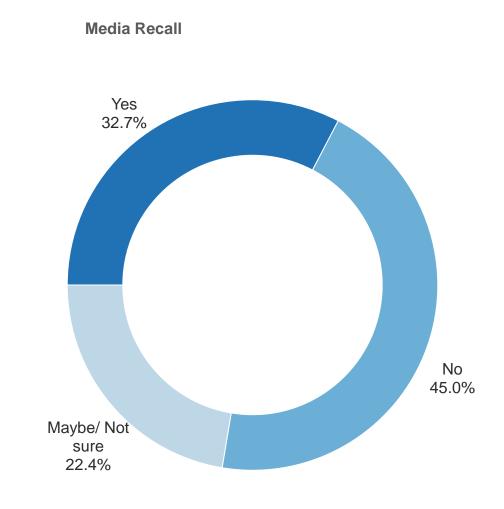
50%

60%

30%

# **Experience Satisfaction / Earned & Paid Media Recall**







#### Likelihood to Recommend / Likelihood to Return

Likelihood to Recommend

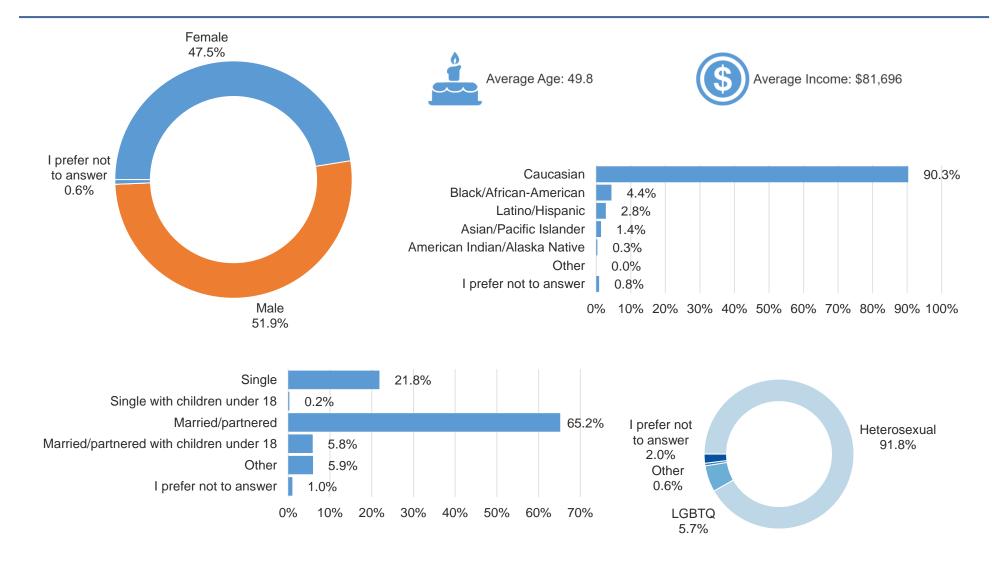
Likelihood to Return

9.7 / 10

9.7 / 10 3 6 6 6 6 6

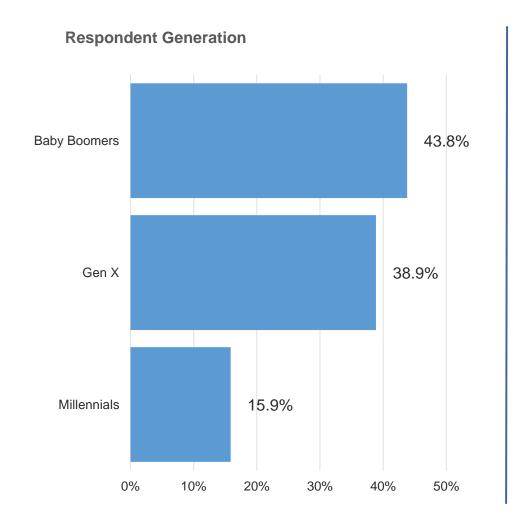
**Destination** Analysts

### **Demographics**





#### **Generation**





Base: 2023 - January 499 responses.

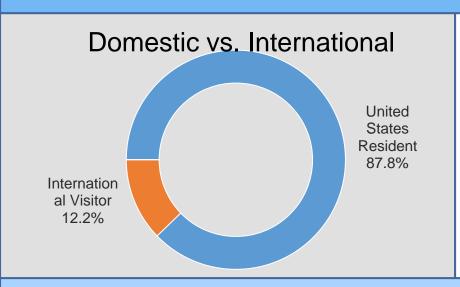


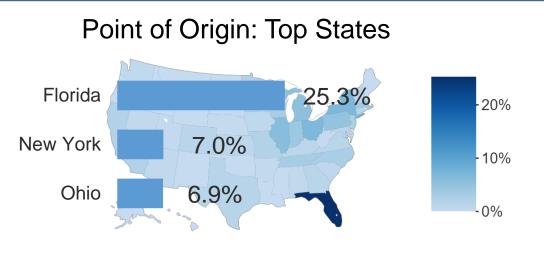
Visit St. Pete Clearwater
Visitor Profile Study

Infographic Profile: 2023 - January 499 responses.

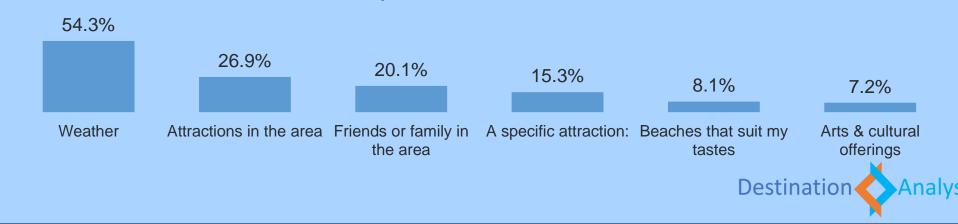
Infographic Profile: 2023 - January 499 responses.

22.7% Millennials33.7% Gen X30.2% Baby Boomers





# **Factors Important to Destination Decision**



Infographic Profile: 2023 - January 499 responses.



