



## April 2022 Board Report

Prepared On: 06/09/2022  
 Prepared By: Kayla Freeman

### MEETING SALES POTENTIAL MONTHLY REPORT

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
45574	FCSAA SGA Advisors June 2022	FCSAA SGA Advisors June 2022	Potential	06/14/2022	06/15/2022	70	Brian
45543	2022 Summer THI East Coast Immersion	Total Health Immersions	Potential	07/14/2022	07/23/2022	400	Brian
45566	Pratt Industries Strategic Accounts Group	Shamrock Innovations-MASTER	Potential	09/19/2022	09/20/2022	90	Tina
45604	USAAS Rising Star Camp - 1	TEAM Solutions	Potential	09/21/2022	09/25/2022	100	Hortensia
45573	Lennox Champions Council Program	Meetings Made Easy LLC	Potential	09/28/2022	10/01/2022	89	Tracy
45523	TR-14 October 2022 Committee Meeting	Telecommunications Industry Association (TIA)	Potential	10/04/2022	10/06/2022	135	Jill
45583	Sukkot 2022	OhVents	Potential	10/06/2022	10/19/2022	840	Hortensia
45634	The Woodson African American Museum of Florida, Museum Program Planning Event 2022	Pinellas Community Foundation	Potential	10/06/2022	10/08/2022	16	Brian
45638	Weedon Island Preserve Cultural Center Meeting Oct. 2022 Rooms Only	Pinellas County UF/IFAS Extension Services	Potential	10/11/2022	10/14/2022	150	Brian
45545	PPWC Ladies Retreat - October 2022	Park Place Wesleyan Church	Potential	10/14/2022	10/15/2022	50	Hortensia
45579	HITS Tour	HITS	Potential	10/15/2022	11/14/2022	465	Hortensia
45617	NEC UNIVERGE BLUE Partner Summit	NEC Corporation of America	Potential	10/17/2022	10/18/2022	100	Tracy
45600	2022 Food Safety Advisory Board Meeting	Elanco US Inc	Potential	10/18/2022	10/21/2022	33	Jill
45546	Imagine360 Guttman HPT - JS	imagine360	Potential	10/23/2022	10/25/2022	22	Hortensia
45576	Public Affairs Team Meeting	Novo Nordisk Inc.	Potential	10/23/2022	10/26/2022	114	Hortensia
45520	2022 TFI T3 Fertilizer Conference	The Fertilizer Institute	Potential	11/07/2022	11/11/2022	361	Liz
45538	Western Canadian Wheat Growers -Nov 2022	Western Canadian Wheat Growers Association	Potential	11/14/2022	11/17/2022	150	Hortensia
45559	Customer Management Practice - CXO for BFSI Exchange (Dec) 2022	Customer Management Practice	Potential	12/04/2022	12/06/2022	170	Hortensia
45592	CCA Global Partners University Summit 2022	CCA Global Partners	Potential	12/04/2022	12/08/2022	85	Hortensia
45607	2022 Blackfin Product Launch	Maritz Global Events - AT&L Inc.	Potential	12/06/2022	12/08/2022	150	Brian
45542	2023 RPV Annual Retreat	Rare Patient Voice	Potential	01/05/2023	01/06/2023	46	Liz
45598	Kluber National Sales Meeting 2023	Kluber Lubrication	Potential	01/07/2023	01/14/2023	435	Hortensia
45556	DI Sales Academy 2023 - 40318	Siemens Corporation	Potential	01/09/2023	01/13/2023	477	Liz
45580	HITS Tour	HITS	Potential	01/15/2023	02/25/2023	630	Hortensia
45527	Blue Haven Pools - 2023 Annual Meeting	Blue Haven National Management, Inc.	Potential	01/17/2023	01/21/2023	377	Tracy
45603	Winter Sales Event	Blueprint Events, LLC	Potential	01/23/2023	01/27/2023	300	Jill

Lead ID	Lead Name	Account Name	Status	Request Room Begin	Request Room Block End	Requested Rooms	First Name
45517	AOPA Jan 2023 Leadership Meeting	American Academy of Orthotists and Prosthetists	Potential	01/25/2023	01/29/2023	233	Liz
45593	2023 AOPA Leadership Conference and Winter Board	American Orthotic & Prosthetic Association	Potential	01/25/2023	01/29/2023	218	Liz
45575	National Sales Meeting 2023	MTF Biologics	Potential	01/28/2023	02/02/2023	572	Hortensia
45596	2023 Bosch BT Communications NA Sales Kick Off	Bosch Security Systems, Inc. MPLS	Potential	01/28/2023	02/03/2023	401	Jill
45602	#83733 Annual Warm Up January 2023	Hospitality Performance Network Global (HPN)	Potential	01/30/2023	01/31/2023	70	Brian
45625	Calendly Sales Incentive Trip-Feb 2023	Calendly via Meeting Expectations	Potential	02/01/2023	02/02/2023	48	Tracy
45628	Payroll Company Owners Exchange - February 2-4, 2023	Payroll Company	Potential	02/02/2023	02/04/2023	130	Tracy
45515	Florida Folk Dance Council: Camp	Florida Folk Dance Council	Potential	02/03/2023	02/05/2023	120	Brian
45614	Pockets of Enthusiasm	The Serenity Club of Southwest Florida, Inc	Potential	02/03/2023	02/05/2023	100	Hortensia
45518	*83414* February 2023 Workshop	Hospitality Performance Network Global (HPN)	Potential	02/05/2023	02/10/2023	247	Hortensia
45567	Leadership Conference	The Cook & Boardman Group, LLC	Potential	02/06/2023	02/09/2023	314	Tina
45562			Potential	02/07/2023	02/12/2023	430	Hortensia
45589	9824 February 2023 Board of Directors	Cardinal Health	Potential	02/07/2023	02/10/2023	77	Jill
45606	February 2023 BOD Meeting	UL LLC	Potential	02/18/2023	02/24/2023	220	Jill
45533	MHEDA Winter BOD 2023	Material Handling Equipment Distributors Association (MHEDA)	Potential	02/25/2023	02/28/2023	87	Jill
45572	Apollo Endosurgery National Sales Meeting	Apollo Endosurgery	Potential	02/25/2023	03/03/2023	374	Tracy
45608	Sabert 2023 NSM	Sabert Corporation	Potential	02/27/2023	03/01/2023	285	Hortensia
45564	CCCI - Cru Spring Break 2023	Campus Crusade for Christ	Potential	03/01/2023	03/27/2023	4405	Hortensia
45540	*83515* PDS23 Meeting_MARCH 2023	Hospitality Performance Network Global (HPN)	Potential	03/11/2023	03/17/2023	360	Hortensia
45547	Starkweather & Shepley Insurance Brokerage, Inc	Starkweather & Shepley Insurance Brokerage, Inc	Potential	03/14/2023	03/18/2023	225	Hortensia
45613	NOVA 2023 Spring Hybrid Conference	Agency for Workplace Innovation (Dept of Labor)	Potential	04/17/2023	04/20/2023	658	Liz
45525	NSS Life 2023 Incentive Trip	NSS Life	Potential	05/01/2023	05/05/2023	152	Tracy
45587	Milliman 2023 IntelliScript Meeting	Milliman	Potential	05/02/2023	05/06/2023	1010	Jill
45633	Decorative Hardwoods Association--May 2023 Annual Meeting	Decorative Hardwoods Association	Potential	05/15/2023	05/18/2023	125	Liz
45636	College of Syntonic Optometry/ 2024	College of Syntonic Optometry/	Potential	05/18/2023	05/23/2023	272	Hortensia
45597	Hair Cuttery Family of Brands WOW Conference	Hair Cuttery	Potential	05/20/2023	05/23/2023	324	Liz
45610	NAPCO Media Promo Marketing Power Meeting - May 2023	NAPCO Media	Potential	05/21/2023	05/24/2023	366	Hortensia
45615	The Kennedys Partner Retreat - May 2023	Kokopelli Meetings	Potential	05/30/2023	06/03/2023	469	Hortensia
45551	2023 TEAMS Institute	Solution Tree	Potential	07/15/2023	07/19/2023	415	Jill

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
45522	BM 2023 Conference -FL and PR	Group	Potential	08/31/2023	09/08/2023	1580	Tina
45548	83407 - Non Profit	Hospitality Performance Network Global (HPN)	Potential	09/12/2023	09/18/2023	340	Brian
45611	NAPCO Media Promo Marketing Power Meeting P+P - September 2023	NAPCO Media	Potential	09/24/2023	09/27/2023	366	Hortensia
45549	Florida Court Clerks and Comptrollers/CiviTek 2023 Fall Conference	Florida Association of Court Clerks and Comptrollers	Potential	10/08/2023	10/13/2023	1010	Brian
45553	2023 Florida Capital Connection - Tampa	JHG Marketing, Inc	Potential	11/05/2023	11/09/2023	770	Brian
45537	Intercollegiate Women's Lacrosse Coaches Association 2023 Annual Convention	Intercollegiate Womens Lacrosse Coaches Assn	Potential	11/11/2023	11/19/2023	1216	Hortensia
45512			Potential	12/28/2023	01/08/2024	1138	Tina
45550	Florida Court Clerks & Comptrollers/ CiviTek 2024 Winter Conference	Florida Association of Court Clerks and Comptrollers	Potential	02/04/2024	02/09/2024	1010	Brian
45534	TIA Tire Industry Association - Off The Road Conference 2024	Tire Industry Association	Potential	02/18/2024	02/24/2024	1223	Liz
45565	FACA 2024	FACA 2024	Potential	02/21/2024	02/25/2024	395	Brian
45578	*83345* User Conference 2024	Hospitality Performance Network Global (HPN)	Potential	02/24/2024	03/02/2024	1265	Hortensia
45528	LJG - Annual Meeting 2024	Leading Jewelers Guild	Potential	02/29/2024	03/05/2024	364	Tracy
45526	COIT Services 2024	Coit Services	Potential	03/09/2024	03/15/2024	305	Tracy
45594	83843 FFBF Womens Leadership Conference 2024	Hospitality Performance Network Global (HPN)	Potential	03/13/2024	03/16/2024	190	Tracy
45582	ECUC Annual Conference	Educational Credit Union Council (ECUC)	Potential	03/17/2024	03/22/2024	360	Hortensia
45616	Epcon 2024 Annual Conference	EventPrep, LLC	Potential	04/01/2024	04/05/2024	606	Jill
45584	2024 Florida Department of Community Corrections Conference	Florida Association of Community Corrections	Potential	07/15/2024	07/18/2024	375	Brian
45541	*83168* NACLB - October 2024	Hospitality Performance Network Global (HPN)	Potential	09/27/2024	10/05/2024	1035	Hortensia
45637	NASCSA 2024 Tampa-Greenville-Charlotte	NATIONAL ASSOCIATION OF STATE CONTROLLED SUBSTANCE AUTHORITIES	Potential	10/19/2024	10/24/2024	377	Hortensia
45585	AgriBank 2025 Annual Meeting	AgriBank	Potential	02/28/2025	03/05/2025	830	Jill
45586	National Ataxia Foundation Annual Meeting 2025	National Ataxia Foundation	Potential	03/03/2025	03/10/2025	770	Jill
45588	AAPP - Annual Meeting - Spring 2026	American Association of Police Polygraphists (AAPP)	Potential	03/05/2026	03/13/2026	2430	Jill
	COUNT: 77					SUM: 36517	



Prepared On: 06/09/2022  
Prepared By: Kayla Freeman

### MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
42427	Schultz/Chappelle Wedding Room Block	04/06/2022	8	11/27/2020	11/28/2020	\$8,529.80	\$212.93	Renee
44870	TD SYNnex - VISUALSolv & COLLABSolv Executive Conference - January 2022	04/07/2022	85	01/23/2022	01/26/2022	\$79,236.06	\$1,928.19	Tina
45128	CHS/Bayer Meeting	04/06/2022	45	03/01/2022	03/04/2022	\$53,738.93	\$1,597.26	Jill
45252	Qualifacts Monthly Meeting	04/07/2022	57	03/14/2022	03/17/2022	\$30,391.28	\$242.53	Tina
45311	Komatsu 2022 Internal East Region Meeting	04/06/2022	69	04/04/2022	04/06/2022	\$60,388.94	\$1,378.24	Jill
45375	[REDACTED]	04/06/2022	369	04/04/2022	04/06/2022	\$385,956.16	\$9,334.12	Hortensia
45142	FCA - Tampa West	04/04/2022	219	04/05/2022	04/06/2022	\$122,278.08	\$987.46	Brian
45500	CCCI Cru International Debrief 2022	04/08/2022	72	04/08/2022	04/12/2022	\$58,803.28	\$1,761.67	Hortensia
41685	NVCAF 2022	04/14/2022	1,412	04/17/2022	04/29/2022	\$1,163,675.69	\$24,469.84	Hortensia
45378	CAP 4/22 Cytopathology Cmte	04/04/2022	88	04/20/2022	04/24/2022	\$67,960.69	\$1,512.18	Jill
45377	CAP 4/22 NSH Histotechnology Cmte - Grading Session	04/04/2022	95	04/27/2022	05/02/2022	\$75,923.88	\$1,646.38	Jill
45427	[REDACTED]	04/08/2022	175	04/27/2022	04/29/2022	\$172,691.20	\$4,402.94	Hortensia
45428	[REDACTED]	04/08/2022	330	04/30/2022	05/06/2022	\$326,490.30	\$8,291.68	Hortensia
45591	AFLG 2022 Spring Meeting	04/18/2022	387	05/01/2022	05/06/2022	\$393,788.14	\$9,597.32	Hortensia
45524	Cepheid TMP Clearwater Area *Urgent Response Needed*	04/19/2022	172	05/02/2022	05/06/2022	\$179,046.09	\$5,004.27	Tracy
45568	USF 2022 Social Marketing Meeting	04/13/2022	1,206	05/23/2022	05/28/2022	\$862,682.31	\$21,976.89	Brian
45447	[REDACTED]	04/14/2022	624	09/10/2022	09/16/2022	\$604,436.09	\$13,583.83	Brian
45402	Towards a more Safe and Secure World	04/21/2022	1,080	10/07/2022	10/12/2022	\$776,783.01	\$18,628.45	Liz
45590	Honest -1 Auto Care 2022 Conference	04/18/2022	697	10/16/2022	10/20/2022	\$579,252.98	\$16,102.90	Brian
45552	Suncoast Jazz Classic - 2022	04/08/2022	865	11/16/2022	11/21/2022	\$794,641.02	\$15,386.49	Hortensia
45069	[REDACTED]	04/01/2022	886	12/30/2022	01/09/2023	\$878,238.76	\$17,387.39	Tracy
45364	Conference of Freight Counsel (CFC) January 2023	04/06/2022	127	01/05/2023	01/09/2023	\$122,343.55	\$2,688.12	Jill
45317	2023 CCSA Mastermind	04/13/2022	1,479	01/24/2023	01/29/2023	\$1,583,908.75	\$41,300.06	Tracy
45125	2023 Spring Coal Forum	04/01/2022	188	03/04/2023	03/09/2023	\$187,552.20	\$5,330.97	Liz
45234	2023 TLMI Leadership Meeting	04/05/2022	423	03/10/2023	03/15/2023	\$495,888.23	\$13,228.11	Jill
44618	Fraternal Order of Police FL State Lodge	04/22/2022	917	10/08/2023	10/14/2023	\$809,674.81	\$16,056.73	Brian

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44716	2023 Sport Marketing Association Conference	04/06/2022	284	10/24/2023	10/27/2023	\$313,579.42	\$5,761.73	Jill
44875	FCC Administrators Conference 2023	04/12/2022	505	11/13/2023	11/15/2023	\$517,502.77	\$11,683.16	Hortensia
45424	2024 CCSA Mastermind	04/13/2022	1,479	02/06/2024	02/11/2024	\$1,676,011.82	\$44,921.08	Tracy
45514	2024 NARUC Eastern Utility Rate School	04/01/2022	909	10/11/2024	10/19/2024	\$817,993.97	\$17,568.06	Liz
44414	NCPA 2025 Multiple locations Pharmacy Conference	04/18/2022	1,029	02/16/2025	02/24/2025	\$1,263,832.73	\$31,787.79	Liz
45513	2025 NARUC Eastern Utility Rate School	04/01/2022	909	10/17/2025	10/25/2025	\$844,506.81	\$18,369.16	Liz
	COUNT: 32		SUM: 17,190			SUM: \$16,307,727.75	SUM: \$384,127.93	

**MEETING SALES YTD DEFINITE LEADS FY22**

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
42427	Schultz/Chappelle Wedding Room Block	04/06/2022	8	11/27/2020	11/28/2020	\$8,529.80	\$212.93	Renee
45158	Beach Boogie - 2021	02/03/2022	275	08/26/2021	08/29/2021	\$213,894.32	\$4,009.35	Brian
44032	AMI - Sales Marketing Training	10/20/2021	22	09/16/2021	09/18/2021	\$15,530.28	\$361.72	Liz
44653	LifePro User Conference 2021	10/15/2021	587	09/23/2021	10/03/2021	\$624,944.41	\$13,782.01	Hortensia
44657	Birge Wedding	10/15/2021	59	10/07/2021	10/10/2021	\$74,239.27	\$1,302.68	Renee
44680	AMI - Sales Marketing Training	10/20/2021	23	10/07/2021	10/09/2021	\$19,101.49	\$389.88	Liz
43728	Donovan/Praetorius Wedding Block	03/09/2022	22	10/08/2021	10/11/2021	\$14,581.22	\$339.03	Renee
44874	[REDACTED]	12/03/2021	300	10/14/2021	10/17/2021	\$271,899.24	\$6,239.77	Jill
44654	Florida Municipal Bond Club 2021	10/15/2021	223	10/20/2021	10/23/2021	\$201,090.32	\$6,015.58	Brian
44509	Books at the Beach Oct. 2021	10/18/2021	297	10/21/2021	10/24/2021	\$258,930.66	\$6,349.59	Tina
44681	AMI - Sales Marketing Training	10/20/2021	23	10/21/2021	10/23/2021	\$19,101.49	\$389.88	Liz
44795	Detroit Summer Sales Trip	11/16/2021	125	10/22/2021	10/25/2021	\$89,844.07	\$2,185.33	Tracy
44815	[REDACTED]	11/18/2021	313	10/28/2021	10/31/2021	\$273,659.02	\$6,043.32	Brian
44609	LWD Class Oldsmar	11/08/2021	45	11/02/2021	11/04/2021	\$28,491.38	\$699.71	Tracy
44349	Days Remembered by ND: Lauer/Livengood Wedding Block	03/09/2022	40	11/03/2021	11/07/2021	\$25,101.12	\$657.69	Renee
44603	Bausch Health - OraPharma MidSouth POA - November 2021	11/02/2021	13	11/03/2021	11/04/2021	\$11,100.97	\$233.49	Hortensia
44655	Schreiner/Rolen Wedding	10/15/2021	124	11/04/2021	11/07/2021	\$121,902.64	\$2,011.35	Renee
44564	NSA Technology Fair 2021	11/02/2021	181	11/07/2021	11/10/2021	\$140,216.14	\$3,428.37	Hortensia
44740	URISA GIS Leadership Academy	11/03/2021	185	11/07/2021	11/13/2021	\$136,353.84	\$3,011.19	Jill
44640	[REDACTED]	12/21/2021	47	11/09/2021	11/12/2021	\$39,482.86	\$924.47	Tracy
44222	2021 Overflow Block- Annual Meeting	11/03/2021	180	11/10/2021	11/14/2021	\$133,951.20	\$3,305.56	Liz
44742	overflow- Annual meeting 2021	11/18/2021	105	11/10/2021	11/13/2021	\$105,675.47	\$3,101.82	Liz
44315	DDX3X Overflow Rooms	01/04/2022	40	11/11/2021	11/12/2021	\$31,850.58	\$723.73	Liz
44423	Days Remembered by ND: Bet & Miki Davis Wedding Block	03/09/2022	30	11/11/2021	11/14/2021	\$20,980.45	\$569.51	Renee
44682	AMI - Sales Marketing Training	10/20/2021	23	11/11/2021	11/13/2021	\$19,101.49	\$389.88	Liz
43729	Griggs/Layman Wedding Block	03/09/2022	22	11/12/2021	11/15/2021	\$15,325.09	\$373.67	Renee

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44679	Habitat for Humanity Pinellas November 2021	10/20/2021	586	11/14/2021	11/17/2021	\$376,275.18	\$9,074.31	Brian
44812		11/18/2021	690	11/14/2021	11/19/2021	\$602,033.40	\$13,740.54	Brian
44843	2021 MTE Tournament - St. Pete	11/23/2021	72	11/17/2021	11/21/2021	\$63,520.44	\$1,440.76	Hortensia
44744		11/05/2021	63	11/28/2021	12/01/2021	\$44,922.03	\$1,092.66	Tracy
44621	Clinical Value & Operations Team Meeting	02/10/2022	22	12/01/2021	12/02/2021	\$21,119.83	\$592.76	Jill
44630	Flagstar Bank - December Meeting	03/01/2022	42	12/05/2021	12/09/2021	\$32,084.40	\$747.25	Jill
44649	MiTek Inc.	03/01/2022	17	12/05/2021	12/06/2021	\$15,135.54	\$350.20	Jill
44143	NEMA	01/04/2022	57	12/06/2021	12/09/2021	\$51,719.17	\$1,258.17	Liz
44580	CoE Leadership Retreat	10/14/2021	25	12/06/2021	12/08/2021	\$21,609.08	\$503.38	Tracy
44683	AMI - Sales Marketing Training	10/20/2021	22	12/09/2021	12/11/2021	\$16,052.16	\$365.23	Liz
44496	BASF - Orlando 2021 Dec	03/09/2022	32	12/13/2021	12/15/2021	\$30,904.71	\$739.43	Hortensia
44700	Destination CLE - Florida 2021	10/26/2021	66	12/26/2021	01/01/2022	\$56,529.77	\$1,430.67	Tracy
44948	DB&A Largo	03/07/2022	560	01/03/2022	03/31/2022	\$308,603.31	\$7,343.00	Brian
44880	2022 FL Fast Start	12/16/2021	16	01/06/2022	01/07/2022	\$15,851.49	\$448.50	Brian
44839	Miller Electric (ITW)	12/10/2021	112	01/10/2022	01/14/2022	\$91,832.43	\$2,186.31	Jill
44754	Belimo OEM Meeting	12/07/2021	36	01/11/2022	01/12/2022	\$30,377.24	\$731.79	Hortensia
44802	2022 FTAP Kick Off Meeting (Pall Corp a Danaher OpCo)	03/09/2022	60	01/12/2022	01/14/2022	\$47,218.34	\$1,124.99	Hortensia
44121	Days Remembered by ND: Salib/Ibrahim Wedding Block	03/09/2022	50	01/14/2022	01/16/2022	\$35,741.42	\$891.81	Renee
44372		01/04/2022	780	01/14/2022	01/23/2022	\$747,616.53	\$14,798.54	Hortensia
44834	CESA Heads Retreat 2022	12/21/2021	161	01/14/2022	01/20/2022	\$175,488.01	\$4,626.88	Tracy
44232	Focus School Software-Users Conference-Feb 2022	02/14/2022	853	01/17/2022	01/20/2022	\$698,057.93	\$14,917.74	Tina
44469	CCS Medical Sales Kick Off	10/19/2021	132	01/18/2022	01/20/2022	\$101,604.86	\$2,423.26	Tracy
45010	MAPA LT Calibration & Offsite	02/16/2022	23	01/18/2022	01/21/2022	\$23,282.50	\$586.50	Hortensia
44870	TD SYNnex - VISUALSolv & COLLABSolv Executive Conference - January 2022	04/07/2022	85	01/23/2022	01/26/2022	\$79,236.06	\$1,928.19	Tina
44898	FC Cincinnati January Meeting 2022	12/09/2021	1,350	01/24/2022	02/17/2022	\$1,007,812.71	\$26,583.81	Jill
43904	Corelogic Spatial and Insurance Symposium 2022	03/14/2022	577	01/26/2022	01/28/2022	\$625,156.11	\$16,273.51	Hortensia
44579	Apple Moving Annual Meeting	10/08/2021	76	01/26/2022	01/28/2022	\$63,178.23	\$1,724.56	Tracy
43737	Women in Manufacturing Association - Winter Leadership Conference 2022	03/01/2022	397	01/31/2022	02/04/2022	\$358,661.11	\$8,218.60	Jill
44741	NACM Heartland Agricultural & Biofuels Meeting	11/03/2021	213	01/31/2022	02/03/2022	\$197,702.22	\$4,747.14	Jill

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44267	MISO Transmission Owners - 2022 Annual Planning Meeting	03/01/2022	115	02/02/2022	02/04/2022	\$118,331.56	\$3,114.71	Jill
44783	[REDACTED]	11/15/2021	209	02/02/2022	02/05/2022	\$210,528.49	\$5,819.81	Brian
44778	[REDACTED]	01/03/2022	336	02/04/2022	02/09/2022	\$369,088.11	\$9,237.80	Tracy
44597	SWANA 2022 Winter Conference	11/15/2021	324	02/05/2022	02/09/2022	\$235,837.12	\$5,534.27	Brian
45147	2022 FHLB Topeka Meeting	02/03/2022	432	02/05/2022	02/10/2022	\$406,307.69	\$10,402.18	Jill
44929	St. Mark Retreat 2022	03/01/2022	48	02/06/2022	02/10/2022	\$44,978.24	\$1,269.76	Hortensia
44614	ITW LI Feb 2022	01/29/2022	79	02/07/2022	02/11/2022	\$73,081.76	\$1,706.15	Jill
44844	REVISED DATES: Coloplast Corp. RSD Meeting	02/04/2022	97	02/07/2022	02/09/2022	\$86,743.39	\$2,047.17	Jill
44790	Board of Directors Strategic Planning Meeting	03/10/2022	42	02/10/2022	02/13/2022	\$44,423.99	\$1,226.28	Jill
44963	Omnicell Executive Meeting	01/21/2022	77	02/13/2022	02/17/2022	\$83,418.05	\$2,562.11	Tracy
44723	Global Sales Meeting Feb 2022 80236	03/10/2022	188	02/14/2022	02/17/2022	\$140,538.11	\$3,588.20	Jill
44760	DeI Monte - National Account F23 Team Meeting - 2022	03/01/2022	36	02/14/2022	02/16/2022	\$29,766.71	\$809.49	Brian
43665	Herzing Annual Meeting 2022	03/01/2022	335	02/15/2022	02/18/2022	\$321,264.12	\$8,661.86	Jill
44627	CANENA THSC 121A GR/WG2	02/17/2022	24	02/15/2022	02/16/2022	\$19,429.66	\$553.82	Liz
44871	Central Valley Ag (CVA) 2022 Incentive Trip	12/03/2021	394	02/15/2022	02/21/2022	\$402,566.21	\$9,541.93	Jill
45215	PR0043 Clearwater FEB & MAR Berthing	03/09/2022	900	02/17/2022	03/21/2022	\$499,530.33	\$11,831.09	Liz
44628	SC 121A TAG Transfer Switch Committee	02/17/2022	24	02/21/2022	02/23/2022	\$20,252.68	\$558.55	Liz
45044	Right at Home - PG - M - Tampa	02/24/2022	71	02/21/2022	02/25/2022	\$64,652.51	\$1,572.14	Jill
43823	ACAD 2022 Annual Meeting	11/01/2021	530	02/22/2022	02/25/2022	\$418,988.01	\$9,985.66	Tina
45061	MHE District Manager Meeting (Feb 2022)	02/08/2022	20	02/22/2022	02/23/2022	\$23,286.98	\$694.18	Jill
45220	Great Plains Medallion Program	02/15/2022	268	02/22/2022	02/28/2022	\$303,276.28	\$7,572.67	Jill
45048	V-Forward Indy Car Sponsor St Pete Race	03/02/2022	114	02/24/2022	02/27/2022	\$186,199.41	\$6,286.08	Jill
45062	Arctic Wolf Grand Prix Event 2022	02/22/2022	32	02/24/2022	02/27/2022	\$48,562.05	\$1,635.97	Jill
44249	2022 Spring Coal Forum	10/20/2021	171	02/26/2022	03/01/2022	\$175,907.78	\$4,662.08	Liz
45128	CHS/Bayer Meeting	04/06/2022	45	03/01/2022	03/04/2022	\$53,738.93	\$1,597.26	Jill
45084	[REDACTED]	01/20/2022	65	03/05/2022	03/09/2022	\$62,712.00	\$1,640.85	Jill
44626	NEMA IS-IA Subcomm8ittee 4 and CANENA THSC 121 A MT	12/10/2021	18	03/07/2022	03/09/2022	\$15,009.48	\$403.22	Liz
45252	Qualifacts Monthly Meeting	04/07/2022	57	03/14/2022	03/17/2022	\$30,391.28	\$242.53	Tina
44960	AmeriLife - Drive for Success Partner Orientation - Mar 2022	02/11/2022	115	03/15/2022	03/17/2022	\$119,140.77	\$2,982.15	Tracy



Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
45131	Krabbe Translational Research Meeting 2022	02/01/2022	120	03/15/2022	03/17/2022	\$111,560.71	\$2,629.86	Jill
45133	The Big Ask Spring Break 2022	02/16/2022	123	03/18/2022	03/21/2022	\$86,976.06	\$2,251.89	Hortensia
45347	SISO CEO Summit 2022	03/09/2022	1,046	03/18/2022	03/24/2022	\$1,159,677.92	\$28,776.43	Tina
45238	American Academy of Advertising 2021 Annual Conference (Held in 2022)	02/17/2022	620	03/22/2022	03/28/2022	\$488,476.02	\$12,460.27	Brian
45341	Amazon St. Petersburg; AMZL WHS Field Leaders Conference; 03/22 NH	03/24/2022	51	03/22/2022	03/24/2022	\$44,588.20	\$1,050.77	Tracy
43907	46th Annual Dispatchers Convention	11/05/2021	675	03/23/2022	03/26/2022	\$733,622.16	\$19,025.23	Hortensia
44999	Advanced Operations Meeting South	02/18/2022	171	03/23/2022	03/26/2022	\$171,426.33	\$4,251.06	Hortensia
44944	2022 Cost Principles Committee Meeting	01/27/2022	238	03/28/2022	04/01/2022	\$231,396.87	\$5,680.28	Liz
45211		02/11/2022	227	03/29/2022	04/02/2022	\$246,359.39	\$6,819.28	Tracy
44002	Thermo King Commercial Meeting 2022	01/19/2022	476	04/03/2022	04/07/2022	\$438,490.55	\$10,236.88	Jill
45208		02/11/2022	45	04/04/2022	04/08/2022	\$42,961.25	\$1,057.45	Tracy
45311	Komatsu 2022 Internal East Region Meeting	04/06/2022	69	04/04/2022	04/06/2022	\$60,388.94	\$1,378.24	Jill
45375		04/06/2022	369	04/04/2022	04/06/2022	\$385,956.16	\$9,334.12	Hortensia
45142	FCA - Tampa West	04/04/2022	219	04/05/2022	04/06/2022	\$122,278.08	\$987.46	Brian
45361	ACPOC Annual 2022 Meeting	03/11/2022	364	04/06/2022	04/09/2022	\$284,414.07	\$7,848.14	Jill
45146	Media Co-Op	03/17/2022	9	04/07/2022	04/09/2022	\$6,352.80	\$148.19	Liz
44005	Berkhimer/Bishop Wedding Room Block	03/10/2022	60	04/08/2022	04/10/2022	\$44,922.05	\$1,164.64	Renee
45500	CCCI Cru International Debrief 2022	04/08/2022	72	04/08/2022	04/12/2022	\$58,803.28	\$1,761.67	Hortensia
41685	NVCAF 2022	04/14/2022	1,412	04/17/2022	04/29/2022	\$1,163,675.69	\$24,469.84	Hortensia
45210		02/11/2022	174	04/19/2022	04/23/2022	\$183,560.25	\$4,970.92	Tracy
45434		03/23/2022	30	04/19/2022	04/21/2022	\$31,417.40	\$846.32	Tracy
45378	CAP 4/22 Cytopathology Cmte	04/04/2022	88	04/20/2022	04/24/2022	\$67,960.69	\$1,512.18	Jill
45359	ASNTR 2022 Conference	03/11/2022	265	04/26/2022	05/01/2022	\$289,717.83	\$5,924.82	Brian
45377	CAP 4/22 NSH Histotechnology Cmte - Grading Session	04/04/2022	95	04/27/2022	05/02/2022	\$75,923.88	\$1,646.38	Jill
45427		04/08/2022	175	04/27/2022	04/29/2022	\$172,691.20	\$4,402.94	Hortensia
44608	Globallee Vacation	11/05/2021	66	04/28/2022	05/01/2022	\$67,765.60	\$1,823.27	Tracy
42463	Dillon/ Hibbitt Wedding	03/16/2022	49	04/29/2022	05/01/2022	\$49,442.53	\$1,308.72	Renee
43999	VGM Group Essentially Women Conference	03/01/2022	363	04/29/2022	05/04/2022	\$320,111.50	\$7,109.28	Jill
45445	Gemayel/Buller Wedding	03/24/2022	60	04/29/2022	05/01/2022	\$49,633.30	\$1,070.88	Renee

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
45428		04/08/2022	330	04/30/2022	05/06/2022	\$326,490.30	\$8,291.68	Hortensia
45591	AFLG 2022 Spring Meeting	04/18/2022	387	05/01/2022	05/06/2022	\$393,788.14	\$9,597.32	Hortensia
45524	Cepheid TMP Clearwater Area *Urgent Response Needed*	04/19/2022	172	05/02/2022	05/06/2022	\$179,046.09	\$5,004.27	Tracy
44409		11/23/2021	514	05/07/2022	05/13/2022	\$562,537.95	\$13,062.11	Hortensia
44759	2022 National Sales Meeting	11/05/2021	403	05/07/2022	05/11/2022	\$424,457.18	\$10,694.81	Hortensia
45467	Beta Sigma Phi Florida State Convention 2022	03/25/2022	326	05/11/2022	05/15/2022	\$193,965.43	\$5,022.38	Hortensia
44872	TierPoint Presidents Club 2022	12/03/2021	157	05/14/2022	05/19/2022	\$186,193.02	\$4,822.92	Jill
45486	HFMA FL Spring Conference 2022	03/29/2022	426	05/15/2022	05/18/2022	\$392,550.30	\$9,473.11	Brian
45008		02/18/2022	484	05/18/2022	05/23/2022	\$529,949.94	\$14,247.73	Tracy
45398	ASNM Annual Meeting 2022	03/17/2022	260	05/18/2022	05/21/2022	\$249,675.84	\$6,203.79	Jill
45498	DCI MD 2022 Conference	03/30/2022	575	05/18/2022	05/22/2022	\$517,090.48	\$13,075.12	Tina
44464	2022 FL Section ASABE	01/06/2022	349	05/19/2022	05/22/2022	\$260,224.01	\$6,469.10	Brian
44811		11/18/2021	1,548	05/22/2022	05/28/2022	\$1,605,204.71	\$35,221.97	Liz
45568	USF 2022 Social Marketing Meeting	04/13/2022	1,206	05/23/2022	05/28/2022	\$862,682.31	\$21,976.89	Brian
44557	M3 Accounting Services Partners' Meeting 2022	10/01/2021	773	06/10/2022	06/15/2022	\$809,415.72	\$19,420.69	Tina
44813		11/18/2021	600	06/11/2022	06/16/2022	\$594,479.58	\$13,633.82	Brian
43631		01/05/2022	640	06/17/2022	06/22/2022	\$589,721.54	\$15,199.57	Tina
45351	Florida ISA	03/10/2022	515	06/19/2022	06/22/2022	\$426,828.98	\$8,450.23	Brian
45216	2022 Financial Management Seminar	03/29/2022	600	06/25/2022	07/02/2022	\$595,804.05	\$15,544.72	Tina
44610	2022 A&M Partner Meeting	03/01/2022	227	06/26/2022	06/30/2022	\$209,812.58	\$6,004.73	Brian
44553	2022 Florida Bar Voluntary Bar Leader Conference	11/18/2021	403	07/06/2022	07/11/2022	\$399,519.40	\$9,129.43	Brian
44515	2022 Varsity Spirit Camp FLSP UDA (235351)	12/16/2021	476	07/10/2022	07/14/2022	\$365,707.52	\$6,865.82	Tina
44643	Bad Boy Vendor Meeting 2022	03/30/2022	244	07/10/2022	07/14/2022	\$202,120.61	\$4,276.80	Tina
44123	OSS 2022	01/21/2022	369	07/17/2022	07/19/2022	\$359,786.36	\$9,094.92	Liz
45410	Butts Family Reunion 2022	03/21/2022	40	07/21/2022	07/25/2022	\$24,576.54	\$703.48	Brian
45258	Turbine Services IWG 2022	02/22/2022	295	07/25/2022	07/29/2022	\$243,389.37	\$5,688.91	Tina
44500	Bettinger/Smach Wedding Room Block	03/09/2022	22	08/03/2022	08/05/2022	\$16,866.05	\$416.17	Renee
44535		11/18/2021	1,325	08/08/2022	08/15/2022	\$1,038,010.82	\$20,232.09	Hortensia
45159	Beach Boogie - 2022	02/04/2022	290	08/24/2022	08/28/2022	\$245,941.26	\$4,749.15	Brian

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44470	PBS Entrepreneurs Club	10/11/2021	31	08/25/2022	08/28/2022	\$30,742.97	\$842.81	Tracy
44862	USA Artistic Swimming Annual Convention	03/03/2022	550	09/06/2022	09/12/2022	\$474,717.58	\$8,863.18	Tracy
45170	TLOAF Board of Directors Meeting 2022	02/06/2022	14	09/09/2022	09/10/2022	\$9,987.12	\$244.47	Jill
45447	[REDACTED]	04/14/2022	624	09/10/2022	09/16/2022	\$604,436.09	\$13,583.83	Brian
44675	NEWMAC Division III Commissioners Association Sept. 2022	02/17/2022	159	09/12/2022	09/16/2022	\$141,762.28	\$3,036.93	Hortensia
44799	[REDACTED]	11/16/2021	145	09/22/2022	09/24/2022	\$146,347.59	\$3,759.61	Brian
45182	2022 Case Studies - West	03/12/2022	44	09/28/2022	10/02/2022	\$45,467.03	\$1,129.53	Jill
45363	Property Appraisers Association of Florida 2022 Annual Conference	03/11/2022	123	09/28/2022	09/30/2022	\$94,846.88	\$2,385.57	Brian
45402	Towards a more Safe and Secure World	04/21/2022	1,080	10/07/2022	10/12/2022	\$776,783.01	\$18,628.45	Liz
44782	2022 TheHomeMag Annual Conference	02/23/2022	616	10/08/2022	10/12/2022	\$532,427.40	\$14,797.92	Brian
45260	GM/SW KFC Franchisee Associations' Super Regional Meeting	02/23/2022	585	10/09/2022	10/13/2022	\$557,999.29	\$13,898.35	Jill
44529	NASEO 2022 ANNUAL MEETING FLORIDA	01/18/2022	350	10/11/2022	10/15/2022	\$308,168.52	\$6,139.35	Liz
45590	Honest -1 Auto Care 2022 Conference	04/18/2022	697	10/16/2022	10/20/2022	\$579,252.98	\$16,102.90	Brian
45333	[REDACTED]	03/07/2022	270	10/31/2022	11/04/2022	\$235,962.12	\$4,929.30	Tracy
44863	ConMed - Canadian Arthroscopy Meeting -2022	02/16/2022	389	11/02/2022	11/08/2022	\$410,095.09	\$10,710.32	Hortensia
44562	King High School Class of 72 Reunion	03/16/2022	161	11/04/2022	11/07/2022	\$187,711.62	\$3,416.34	Hortensia
45121	2022 NCVH St Pete/Clearwater Regional Meeting	03/30/2022	44	11/04/2022	11/05/2022	\$59,377.20	\$1,061.04	Tina
44463	Florida Polygraph Association Seminar November 2022	12/06/2021	454	11/16/2022	11/20/2022	\$284,501.03	\$5,902.25	Brian
45552	Suncoast Jazz Classic - 2022	04/08/2022	865	11/16/2022	11/21/2022	\$794,641.02	\$15,386.49	Hortensia
44806	Weisbeck wedding, FL	03/10/2022	122	11/17/2022	11/20/2022	\$133,696.52	\$3,262.86	Renee
45112	Rebound Retreat 2022	01/27/2022	311	11/19/2022	11/24/2022	\$187,221.30	\$4,236.02	Hortensia
44354	Musculoskeletal Tumor Society Annual Meeting	03/10/2022	509	11/29/2022	12/02/2022	\$517,258.29	\$11,666.69	Jill
45365	NAAC 2022	03/11/2022	500	12/05/2022	12/08/2022	\$398,612.70	\$10,039.29	Jill
45358	HealthCare Appraisors 2022 Annual Conference	03/11/2022	342	12/06/2022	12/11/2022	\$285,728.65	\$8,351.45	Brian
45069	[REDACTED]	04/01/2022	886	12/30/2022	01/09/2023	\$878,238.76	\$17,387.39	Tracy
45364	Conference of Freight Counsel (CFC) January 2023	04/06/2022	127	01/05/2023	01/09/2023	\$122,343.55	\$2,688.12	Jill
44578	Pawtree Legacy 2023	12/06/2021	140	01/10/2023	01/14/2023	\$136,890.16	\$2,879.87	Tracy
44373	[REDACTED]	01/04/2022	780	01/13/2023	01/22/2023	\$757,910.39	\$14,875.79	Hortensia
44475	[REDACTED]	10/04/2021	583	01/24/2023	01/28/2023	\$448,595.18	\$11,296.92	Tracy

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44780	AFMRD January 2023 Board Meeting	12/17/2021	42	01/24/2023	01/27/2023	\$38,433.98	\$932.31	Jill
45317	2023 CCSA Mastermind	04/13/2022	1,479	01/24/2023	01/29/2023	\$1,583,908.75	\$41,300.06	Tracy
44317	[REDACTED]	11/18/2021	1,003	01/28/2023	02/05/2023	\$930,375.23	\$21,385.24	Hortensia
45237	Joint Committee Meeting 2023	03/29/2022	475	01/30/2023	02/02/2023	\$533,448.67	\$14,653.01	Liz
44838	Henkel 2023 Commercial Meeting (Beauty Division)	11/23/2021	812	02/04/2023	02/11/2023	\$900,520.06	\$21,244.25	Hortensia
45459	2023 February Winter Board Committee Meeting	03/24/2022	599	02/08/2023	02/17/2023	\$420,681.77	\$8,817.41	Hortensia
43928	Radian 2023 Sales Conference	03/10/2022	567	02/12/2023	02/15/2023	\$620,320.38	\$17,377.65	Hortensia
44984	[REDACTED]	01/04/2022	125	02/15/2023	02/18/2023	\$145,031.78	\$2,579.85	Tina
44563	AOLP 2023 Annual Conference	03/09/2022	370	02/20/2023	02/25/2023	\$374,575.94	\$8,536.35	Hortensia
45287	AWPA-2023 Annual Meeting	02/28/2022	514	02/24/2023	03/02/2023	\$560,449.34	\$13,689.57	Liz
45125	2023 Spring Coal Forum	04/01/2022	188	03/04/2023	03/09/2023	\$187,552.20	\$5,330.97	Liz
45234	2023 TLMI Leadership Meeting	04/05/2022	423	03/10/2023	03/15/2023	\$495,888.23	\$13,228.11	Jill
44376	FCIAAO - Annual Conference 2023	12/09/2021	1,093	04/16/2023	04/21/2023	\$971,236.73	\$18,941.66	Liz
44450	Dot Foods - AFM - April 2023	12/06/2021	117	04/20/2023	04/23/2023	\$134,174.51	\$3,531.79	Jill
45285	Med City Anesthesia Seminars	03/14/2022	284	04/23/2023	04/26/2023	\$322,984.02	\$9,026.00	Jill
45219	International Association of Legions of Honor Conference 2023	02/15/2022	367	04/24/2023	04/30/2023	\$285,979.02	\$5,590.51	Hortensia
45267	The Florida Bar 2023 Tax Section Annual Meeting	02/24/2022	139	04/26/2023	04/30/2023	\$122,166.15	\$3,723.96	Brian
44465	2022 Performance Impact Summit	03/09/2022	260	05/01/2023	05/03/2023	\$242,498.24	\$6,162.19	Liz
44910	[REDACTED]	03/31/2022	969	05/05/2023	05/11/2023	\$1,017,238.88	\$24,936.26	Tracy
44730	[REDACTED]	11/02/2021	1,280	05/06/2023	05/10/2023	\$1,002,255.20	\$23,025.32	Tina
44113	NAEO 2023 Conference	10/13/2021	562	05/29/2023	06/03/2023	\$435,146.49	\$7,910.77	Tracy
44985	[REDACTED]	01/05/2022	124	06/14/2023	06/17/2023	\$144,718.16	\$2,565.24	Tina
44731	[REDACTED]	11/02/2021	2,720	06/16/2023	06/25/2023	\$2,047,601.62	\$47,634.19	Tina
44536	[REDACTED]	03/14/2022	1,325	08/07/2023	08/16/2023	\$1,131,535.98	\$20,802.71	Hortensia
45161	Beach Boogie - 2023	02/03/2022	138	08/23/2023	08/27/2023	\$188,637.51	\$2,813.15	Brian
44986	[REDACTED]	01/05/2022	110	09/20/2023	09/22/2023	\$122,309.34	\$2,237.08	Tina
45240	2023 Annual Conference	02/23/2022	668	09/21/2023	09/27/2023	\$661,563.11	\$14,266.21	Hortensia
44739	[REDACTED]	11/02/2021	950	09/23/2023	09/26/2023	\$717,732.56	\$16,799.59	Tina
44618	Fraternal Order of Police FL State Lodge	04/22/2022	917	10/08/2023	10/14/2023	\$809,674.81	\$16,056.73	Brian

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44631	2023 IICMVA Meeting	03/11/2022	114	10/08/2023	10/11/2023	\$106,917.32	\$2,468.23	Jill
44444	2023 Conference	10/01/2021	2,386	10/17/2023	10/25/2023	\$2,421,518.74	\$51,020.18	Tina
44103	2023 MISBO Annual Conference	12/16/2021	476	10/24/2023	10/28/2023	\$427,741.57	\$9,530.33	Tina
44716	2023 Sport Marketing Association Conference	04/06/2022	284	10/24/2023	10/27/2023	\$313,579.42	\$5,761.73	Jill
45083	[REDACTED]	03/24/2022	1,852	10/27/2023	11/04/2023	\$1,892,499.27	\$39,938.69	Hortensia
45362	[REDACTED]	03/11/2022	3,079	11/04/2023	11/08/2023	\$2,255,204.03	\$54,104.50	Brian
44875	FCC Administrators Conference 2023	04/12/2022	505	11/13/2023	11/15/2023	\$517,502.77	\$11,683.16	Hortensia
44987	[REDACTED]	01/05/2022	125	12/03/2023	12/06/2023	\$145,031.78	\$2,579.85	Tina
44735	[REDACTED]	11/02/2021	1,919	12/05/2023	12/10/2023	\$1,523,593.29	\$34,117.82	Tina
44374	[REDACTED]	01/04/2022	780	01/12/2024	01/21/2024	\$768,400.07	\$14,954.64	Hortensia
45424	2024 CCSA Mastermind	04/13/2022	1,479	02/06/2024	02/11/2024	\$1,676,011.82	\$44,921.08	Tracy
44359	[REDACTED]	01/20/2022	810	03/02/2024	03/07/2024	\$802,243.79	\$21,602.12	Tracy
44651	[REDACTED]	12/22/2021	1,122	06/01/2024	06/10/2024	\$864,204.76	\$21,145.98	Brian
45514	2024 NARUC Eastern Utility Rate School	04/01/2022	909	10/11/2024	10/19/2024	\$817,993.97	\$17,568.06	Liz
44414	NCPA 2025 Multiple locations Pharmacy Conference	04/18/2022	1,029	02/16/2025	02/24/2025	\$1,263,832.73	\$31,787.79	Liz
44600	2025 CYPCLC	12/02/2021	672	05/11/2025	05/14/2025	\$530,263.49	\$13,091.29	Hortensia
44650	[REDACTED]	12/22/2021	1,122	05/31/2025	06/10/2025	\$901,255.13	\$21,934.22	Brian
45513	2025 NARUC Eastern Utility Rate School	04/01/2022	909	10/17/2025	10/25/2025	\$844,506.81	\$18,369.16	Liz
44483	[REDACTED]	10/31/2021	1,745	11/08/2026	11/15/2026	\$1,853,430.47	\$42,162.95	Liz
42304	[REDACTED]	11/02/2021	1,530	01/21/2027	01/31/2027	\$1,694,228.31	\$31,900.02	Hortensia
COUNT: 220			SUM: 90,308			SUM: \$82,368,864.04	SUM: \$1,917,446.09	