

TDC Committee Member: _____

A. Elite Event Funding Application Evaluation Process

All eligible Elite Event Funding Program applications will be reviewed and rated by a committee of the Pinellas County Tourist Development Council ("TDC Committee") on **Friday, June 11, 2021**, from 9:00 am to 1:00 pm. This Evaluation Form / Scoring Sheet is to provide scoring instructions and criteria to each member of the TDC Committee in addition to a comprehensive Master Score Sheet to track each applicant's scores.

FY22 Elite Event Budget: **\$1,250,000**

FY22 Total Funding Request: **\$1,025,000**

B. Funding Categories & Eligibility

Per the Elite Event Funding Guidelines, Funding Categories are as follows:

- Category I generates at least 50,000 "unique" paid, credentialed and/or otherwise documented attendees <u>AND</u> at least 25,000 room nights in Pinellas County with maximum funding eligibility up to \$125,000. Category 1 events must be broadcast on national television.
- Category II generates at least 20,000 "unique" paid, credentialed and/or otherwise documented attendees <u>AND</u> at least 10,000 room nights in Pinellas County with maximum funding eligibility up to \$75,000.
- 3. **Category III** generates at least 10,000 "unique" paid, credentialed and/or otherwise documented attendees <u>AND</u> at least 5,000 room nights in Pinellas County with maximum funding eligibility up to \$25,000.
- 4. **Category IV** a Cultural Heritage Event that generates at least 20,000 "unique" paid, credentialed and/or otherwise documented attendees with maximum funding eligibility up to \$25,000.

C. Scoring Instructions

Per the Elite Event Funding Guidelines, TDC Committee members will base their scores on the substance of the applications relative to the goals and objectives of the Elite Event Funding Program for each of the Rating Criteria categories below in the following rating scale:

| 0% - 9% | unresponsive to the requirements of that item being rated |
|------------|--|
| 10% - 39% | does not meet current requirements of the item being rated |
| 40% - 69% | partially meets requirements of that item being rated |
| 70% - 89% | fully responsive to the requirements of the item being rated |
| 90% - 100% | exceeds all requirements of the item being rated |

All applications receiving an average score of 700 points or above out of the maximum 1000 points will be considered eligible for funding consideration. A score of 700 points or higher does not guarantee funding.

D. Rating Criteria

D-1: Attendance / Room Nights (200 Points)

1. Proven or potential ability of the Elite Event to generate attendance <u>AND</u> room nights in excess of the threshold established to be eligible for funding.

D-2: Marketing & Media Value (400 Points)

- 1. The value of the applicant's proposed Marketing & Advertising Plan in promoting Pinellas County as a tourist destination and the extent the value of the plan exceeds the funding request. Ability of the event's marketing to enhance the overall image of the County as a preferred destination.
- 2. The value of the applicant's proposed Media & Digital Plan in promoting Pinellas County as a tourist destination and the extent the value of the plan exceeds the funding request.

D-3: Sponsorship Benefits (200 Points)

1. The value of the applicant's proposed Sponsorship Benefits in promoting Pinellas County as a tourist destination and the extent the value of the benefits exceeds the funding request.

D-4: Timing of Event: Peak vs. Offseason & Non-Conflicting (100 Points)

- Timing of the Elite Event to coincide with non-peak or shoulder seasons in Pinellas County tourism. Preference will be given to Elite Events which occur during "off season" periods, including January 1 through February 15, May 1 through June 30, and September 1 through December 31.
- 2. Timing of the Elite Event should not conflict with other Elite Events or other special events taking place in Pinellas County.

D-5: Event History & Community Support (100 Points)

- 1. Demonstration of widespread community support and charitable contributions by the Elite Event applicant that benefit the <u>Pinellas County</u> community.
- 2. Ability of the Elite Event to fulfill any previous contractual obligations with Pinellas County.
- 3. Ability of the Elite Event to attract high caliber and high-profile artists, athletes and/or participants to perform and/or attend in Pinellas County.
- 4. Ability of the Elite Event to enhance the overall image of Pinellas County.

MASTER SCORING SHEET

| EVENT | D-1 Attendance / Room Nights 200 Points | D-2 Marketing & Media Value 400 Points | D-3 Sponsorship Benefits 200 Points | D-4 Timing of Event: Peak vs Off 100 Points | D-5 History & Community Support 100 Points | TOTAL | | |
|---|---|--|--|---|--|-------|--|--|
| EVALUATION BYPASS CONSIDERATION | | | | | | | | |
| 1. Valspar Championship | | | | | | | | |
| 2. Outback Bowl & Clearwater Beach Day | | | | | | | | |
| 3. Pier 60 Sugar Sand Festival | | | | | | | | |
| 4. Hooters Clearwater Offshore Nationals | | | | | | | | |
| 5. Clearwater Jazz Holiday | | | | | | | | |
| 6. 28 th Annual Fall King of the Beach | | | | | | | | |
| CATEGORY 1 | | | | | | | | |
| 7. Pelican Women's Championship | | | | | | | | |
| CATEGORY 2 | | | | | | | | |
| 8. Enchant St. Petersburg | | | | | | | | |
| 9. Martin Luther King Jr. Parade Weekend | | | | | | | | |
| 10. St. Pete Pride | | | | | | | | |
| | | CATEGOR | Y 3 | | | | | |
| 11. DTSP Songwriters Festival | | | | | | | | |
| 12. 12 th Annual Sanding Ovations Masters Cup | | | | | | | | |
| 13. St. Pete BikeFest | | | | | | | | |
| 14. Gasparilla Bowl | | | | | | | | |
| 15. Festivals of Speed | | | | | | | | |
| 16. Dunedin Highland Games & Festival | | | | | | | | |
| 17. 29 th Annual Spring King of the Beach | | | | | | | | |
| CATEGORY 4 – CULTURAL HERITAGE | | | | | | | | |
| 18. St. Pete Run Fest | | | | | | | | |
| 19. Localtopia | | | | | | | | |
| DOES NOT MEET ANY FUNDING CATEGORY | | | | | | | | |
| 20. Books at the Beach Convention | | | | | | | | |